



AGENDA

June 3, 2019

CITY COUNCIL BUDGET WORKSHOP

4:00 p.m.

Council Chambers
311 Vernon Street
Roseville, California
www.roseville.ca.us

THE CITY OF ROSEVILLE WELCOMES YOUR PARTICIPATION

If an agenda item is open to public comment, such public comment shall be addressed to the chair of the meeting.

Public Comment - Speakers have three minutes under Public Comment to speak on issues that are not listed on the agenda and are within the City's jurisdiction. The Brown Act does not permit any action or discussion on items not listed on the agenda.

Consent Calendar - If applicable, the Consent Calendar consists of routine items that may be approved by one motion. Any person can remove an item from the Consent Calendar to be discussed separately.

Agenda Items - Speakers have five minutes to address items that are listed on the agenda.

Americans with Disabilities Act - Notify the City Clerk or Secretary at least 72 hours in advance if special assistance is required to participate in a meeting including the need of auxiliary aids or services.

Audio/Visual Presentations - If making a presentation regarding an agenda item, audio/visual materials must be submitted to the City Clerk or Secretary at least 72 hours in advance.

Roseville City Clerk 311 Vernon Street, Roseville, CA 916-774-5200 TDD 916-774-5220

1. **CALL TO ORDER**
2. **ROLL CALL**
3. **PLEDGE OF ALLEGIANCE**
4. **MEETING PROCEDURES**
5. **PUBLIC COMMENTS**
6. **SPECIAL REQUESTS/REPORTS/PRESENTATION**

6.1. BUDGET WORKSHOP

- A. Introduction - Dominick Casey, City Manager
- B. Fiscal Overview - Dennis Kauffman, Chief Financial Officer
- C. Department Overviews
 - 1. Development Services
 - 2. Public Works
 - 3. Parks and Recreation
 - 4. Police
 - 5. Fire
 - 6. Electric
 - 7. Environmental Utilities

CONTACT: Dennis Kauffman 916-774-5319 dkauffman@roseville.ca.us

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7. COUNCIL / STAFF / REPORTS/ COMMENTS

8. ADJOURNMENT



COUNCIL COMMUNICATION

Title: BUDGET WORKSHOP

Contact: Dennis Kauffman 916-774-5319 dkauffman@roseville.ca.us

Meeting Date: 6/3/2019

Item #: 6.1.

ATTACHMENTS:

Description

Combined FY20 Budget Hearings



Fiscal Year 2019-20 Budget Hearings Proposed Budget Overview June 3, 2019

Dominick Casey, City Manager

Tonight's Agenda

- Budget Overview (Casey)
- Financial Summary and Support Departments/Internal Service Funds (Kauffman)
- Department Presentations
 - Development Services (Isom)
 - Public Works (Shykowski)
 - Parks, Recreation & Libraries (Louthan)
 - Police (Maccoun)
 - Fire (Bartee)
 - Electric (Bertolino)
 - Environmental Utilities (Plecker)

Extensive Process

September 4, 2018 – Measure B Goals Workshop

- Council priorities and Engage Roseville
- Review of fiscal trends, forecast, and fund balances
- Budget with/without Measure B
- City Council direction

March 13, 2019 – Budget Workshop

- Unfunded liabilities (including CalPERS/OPEB)
- Budget overview
 - FY2018-19 highlights, Measure B priority
 - FY2019-20 goals and priorities
- General Fund:
 - Revenue highlights
 - Five-year forecast
 - Reserves

Extensive Process (continued)

March 20, 2019 – Utilities budget updates

April 17, 2019 – Proposed CIP budget

May 1, 2019 – Financial policies

May 20, 2019 – Proposed Budget released to City Council

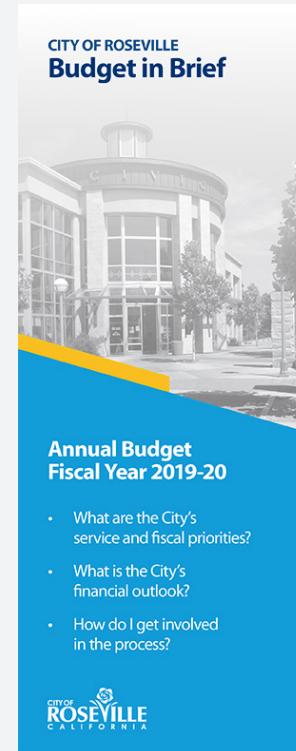
June 3-4, 2019 – Budget Hearings

- Citywide budget presentation
- Current fiscal position and trends
- Department operating budgets

June 19, 2019 – Budget Adoption

Extensive Outreach

- Website
- E-newsletter
- Social media
- Budget in Brief document
 - Roseville 2019
 - Public counters/libraries
 - City Council
 - Staff
- Video on Measure B spending priorities



Extensive Outreach (Continued)

- Roseville Coalition of Neighborhood Associations
- Sun City Roseville
- Roseville Chamber of Commerce
- Leadership Roseville
- Quarterly All Managers meeting
- Four citywide staff meetings

Extensive Process + Outreach = Trust

- Roseville is the only city in South Placer whose favorable rating increased from 2017 to 2019 from 76% to 78%

Purpose for Budget Hearings

- Define the City's overall budget
 - General Fund
 - Enterprise funds
- Define the City's General Fund budget
 - Revenues
 - Expenses
 - Challenges
 - Trends
- Receive Council confirmation/direction on recommended:
 - Allocation of discretionary General Fund revenues
 - Maintaining service levels
 - Enterprise operations

Council Priorities

- Public Safety
- Fiscal Responsibility
- Economic Development
- Sound and Stable Utilities
- A Great Downtown
- Infrastructure
- Legislative Advocacy
- Civic Engagement
- Core Neighborhoods
- Regional Engagement
- Culturally Rich Community

Focus on Fiscal Responsibility

- **Balanced Budget:**
 - Match expenses with revenues
 - No use of reserve funds
- Implementing **operational efficiencies** including:
 - Streamlining positions for efficiency and alignment with priorities
 - Using technology to increase service levels
 - Implementing cost-saving department reorganizations
- **Delaying** citywide park funding until funds are available
- **Paying down** unfunded liabilities to improve the City's financial condition
- Funding the General Fund **Economic Stabilization Reserve** to maintain city services during the next recession

Actions Taken to Live Within Our Means

- Matched **expenses to revenues**.
- Established policies to **fund obligations first**.
- **Partnered with labor groups** to reduce long-term pension costs and other post retirement benefits.
- **Reduced** full-time General Fund **staffing**.
- Moved labor costs to **median** in market.
- Performed **performance audits** of all departments to maximize efficiencies.
- **Contracted out** for services where cost savings would be realized.
- Engaged in State and Federal legislation to **protect our interests**.

EngageRoseville Feedback

Themes considered in building this year's budget:

- ✓ Seek to reduce rather than eliminate services.
- ✓ Prioritize efficient public safety as the cornerstone of City services.
- ✓ Maximize flexibility in staffing levels.
- ✓ Generally, avoid subsidizing services the private sector can provide.
- ✓ Maintain Roseville's competitive edge in the region with desirable neighborhoods and a business-friendly environment.
- ✓ Seek opportunities for increased cost recovery for all City services, where applicable and appropriate.
- ✓ Utilize technology and automation where possible to increase efficiencies and reduce costs.
- ✓ Pursue fund stabilization/revenue enhancement strategies to preserve Roseville's quality of life.
- ✓ Recruit, train and deploy volunteers where appropriate.

Measure B Priorities

Services Maintained (\$6-9 million deficit)

- Specialized police and fire services
- Fire engine company
- Recreation and library facilities and programs
- Street maintenance levels
- Job creation and business retention initiatives

Measure B Priorities

Services Restored

- Library hours
- 4th of July fireworks
- Fire training and investigations
- Goat grazing for thatch management in open space
- Park maintenance standards
- Industry training and development
- One police traffic officer

Measure B Priorities

Services added

- Starting new police beat in West Roseville with four police officers
- Maintenance for citywide parks, allowing for construction to occur

Measure B Priorities

Fiscal Health investments

- Build economic stabilization reserve fund
 - \$4 million estimated in FY2018-19
 - \$6.8 million in FY2019-20 proposed budget
- Pay down retiree health liability (OPEB)
- Pay down CalPERS pension obligation

*Allows us to stabilize continuity of services
in the future*

Budget Summary: Cautious Optimism

- Maintains fiscal responsibility
 - Aligns with Council priorities
 - Lives within our means
 - Provides core services
- Concerns
 - Limited room for growth without new sources of revenue
 - Limited capital available for new projects
- Measure B Priorities
 - Maintain current priority service levels
 - Focus on high-priority new services
 - Build stabilization reserve fund

Questions?



Fiscal Year 2019-20 Budget Hearings Financial Summary June 3, 2019

Dennis Kauffman, Chief Financial Officer

Tonight's Agenda

- Citywide Budget
- Staffing Levels
- General Fund Budget
- Five-year General Fund Forecast
- Department Overviews
- Enterprise Funds

There will be a break for questions between each section

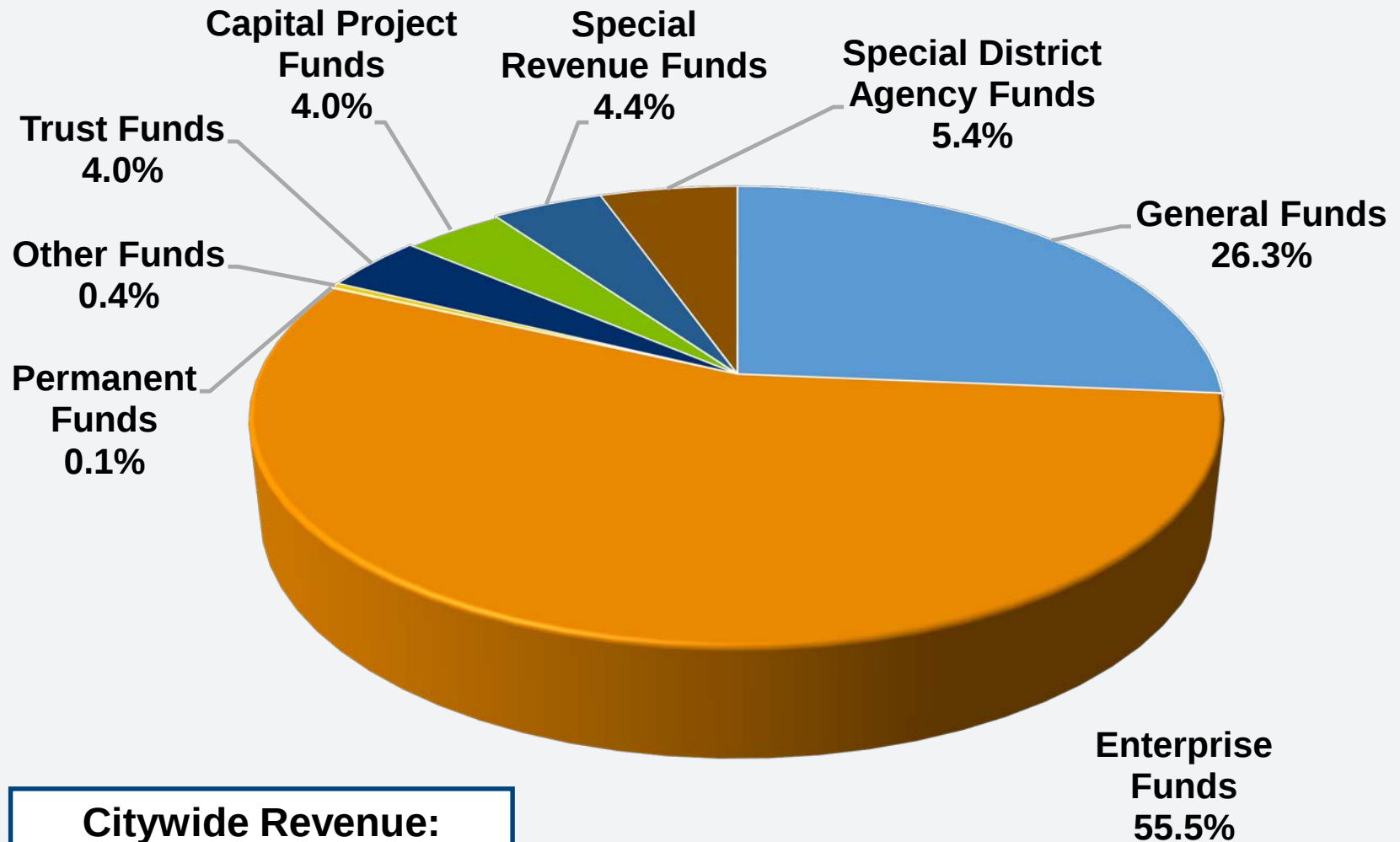
Citywide Budget

Citywide Budget: Revenue

FY2019-20 Citywide Revenue (\$ millions)

Fund Type	Budget FY2016-17	Budget FY2017-18	Budget FY2018-19	Proposed FY2019-20
GF Operating	\$140.4	\$138.1	\$139.1	\$159.3
GF Non-Operating	7.1	8.5	9.7	9.0
Less Transfers In	<u>(27.3)</u>	<u>(20.7)</u>	<u>(12.7)</u>	<u>(13.3)</u>
GF Net	\$120.2	\$125.9	\$136.1	\$155.0
Enterprise Funds	287.9	298.2	295.5	326.6
Special Revenue Funds	17.0	19.1	26.9	25.8
Capital Project Funds	15.2	12.2	17.1	23.3
Permanent Funds	0.5	0.4	0.4	0.4
Special District Agency Funds	31.2	31.9	27.6	31.8
Trust Funds	10.9	11.4	15.7	23.3
Other	12.5	8.4	7.0	2.1
Total Revenue	\$495.4	\$507.5	\$526.3	\$588.3

Operating and Capital Revenues by Fund Type

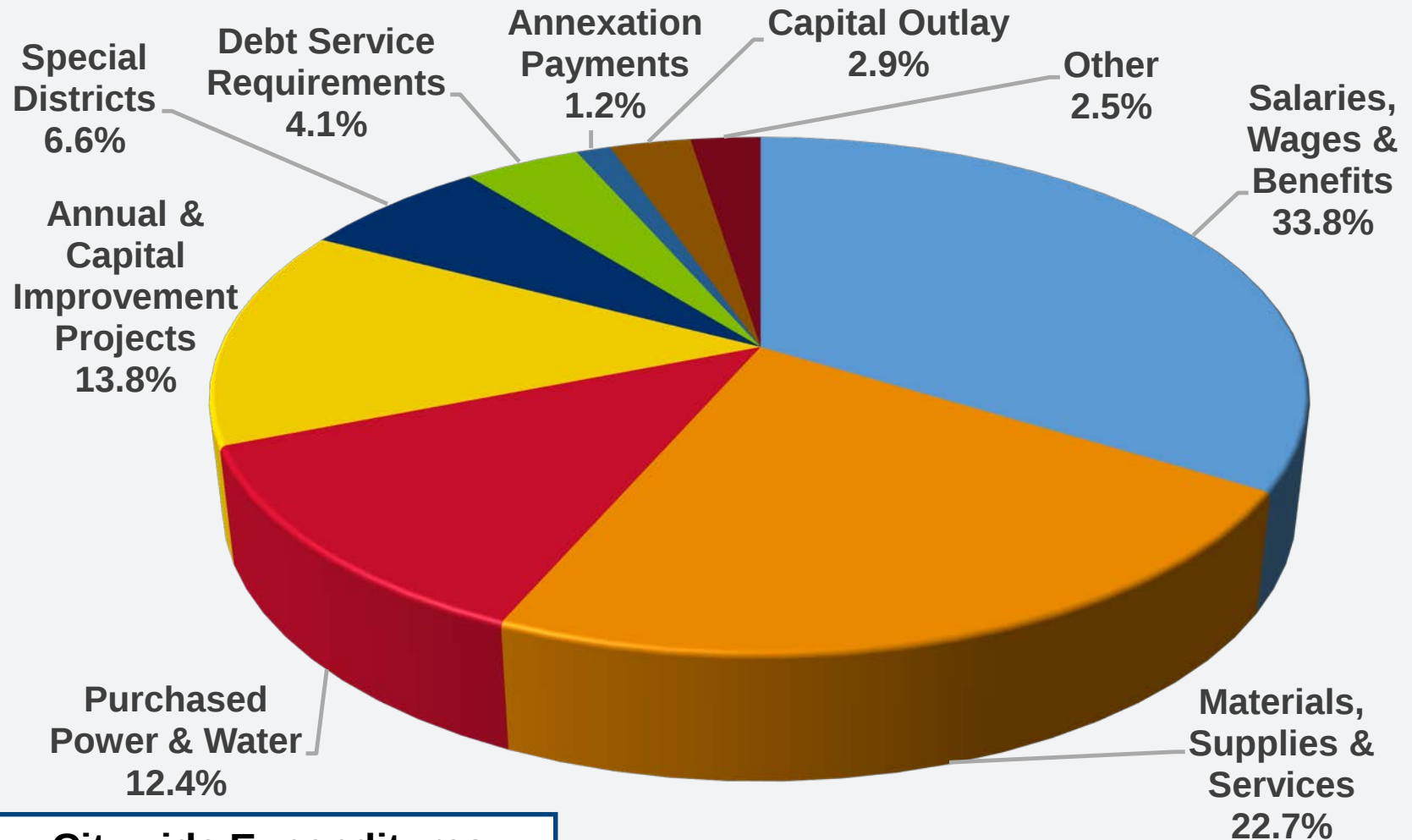


Citywide Budget: Expenditures

FY2018-19 Citywide Expenditures (\$ millions)

Fund Type	Budget FY2016-17	Budget FY2017-18	Budget FY2018-19	Proposed FY2019-20
GF Operating	\$139.1	\$137.0	\$138.4	\$157.9
GF Non-Operating	8.3	9.6	10.4	10.4
Less Transfers In	<u>(2.2)</u>	<u>(2.8)</u>	<u>(3.2)</u>	<u>(10.2)</u>
GF Net	\$145.2	\$143.8	\$145.6	\$158.0
Enterprise Funds	261.7	281.5	305.1	312.6
Special Revenue Funds	15.8	14.4	16.2	20.0
Capital Project Funds	27.9	25.0	9.2	20.2
Permanent Funds	0.4	0.4	0.4	0.4
Special District Agency Funds	31.8	31.7	27.4	29.3
Trust Funds	9.0	8.9	9.6	10.3
Other	2.0	1.4	0.6	3.1
Total Expenditures	\$493.8	\$507.1	\$514.1	\$553.9

Citywide Expenditures by Resource Category



**Citywide Expenditures:
\$553.9 million**

Staffing Levels

FY2019-20 Citywide Staffing

Regular Staffing Levels	Year End FY2016-17	Year End FY2017-18*	Year End FY2018-19	Proposed FY2019-20**
General Fund	699.9	609.6	616.2	626.2
Other Funds	448.8	541.1	544.5	564.5
Total	1,148.7	1,150.7	1,160.7	1,190.7

*Reflects transfer of utility billing to utility funds and IT and facilities to new internal service funds.

**Total includes the reallocation of 1.00 FTE out of Other Funds and into the General Fund.

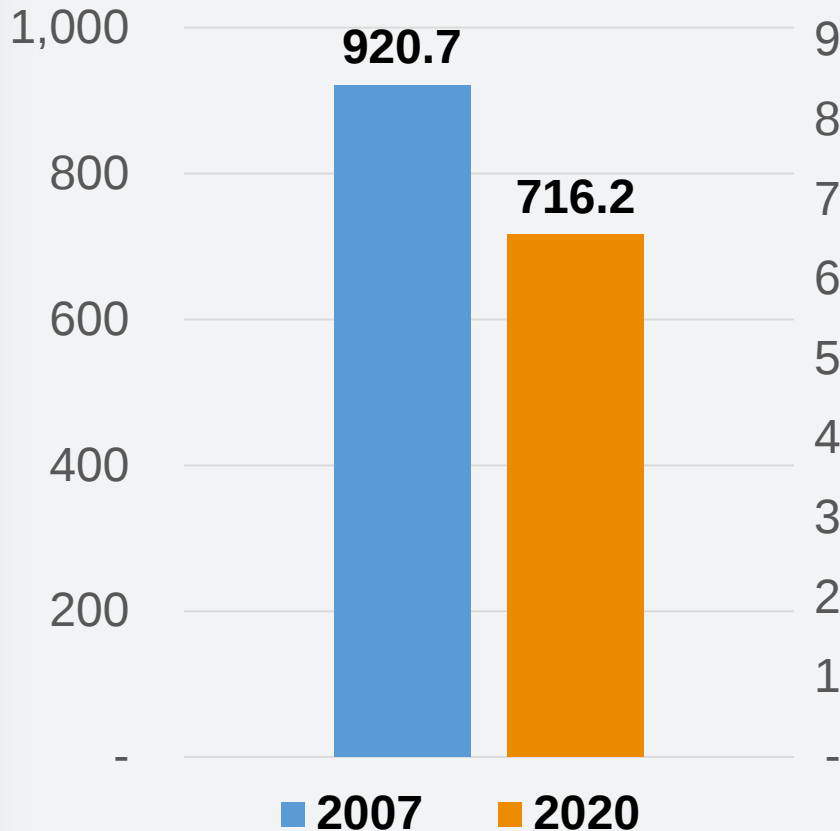
General Fund Staffing

FTEs Added	FTEs Eliminated	Net Change
+4.00 Police Officers (Beat 7)		+9.00 FTE
+1.00 Police Officer (Traffic)		
+1.00 Economic Development Supervisor		
+0.50 Deputy City Clerk	-1.00 Public Safety Outreach & Community Relations Analyst	
+1.00 City Clerk Technician	-1.00 Community Services Officer	
+0.50 Finance Technician	-1.00 Assistant Engineer	
+1.00 GIS Technician		
+2.00 Street Maintenance Worker II		
+1.00 Code Enforcement Inspector II		
+ 12.00 FTE	- 3.00 FTE	

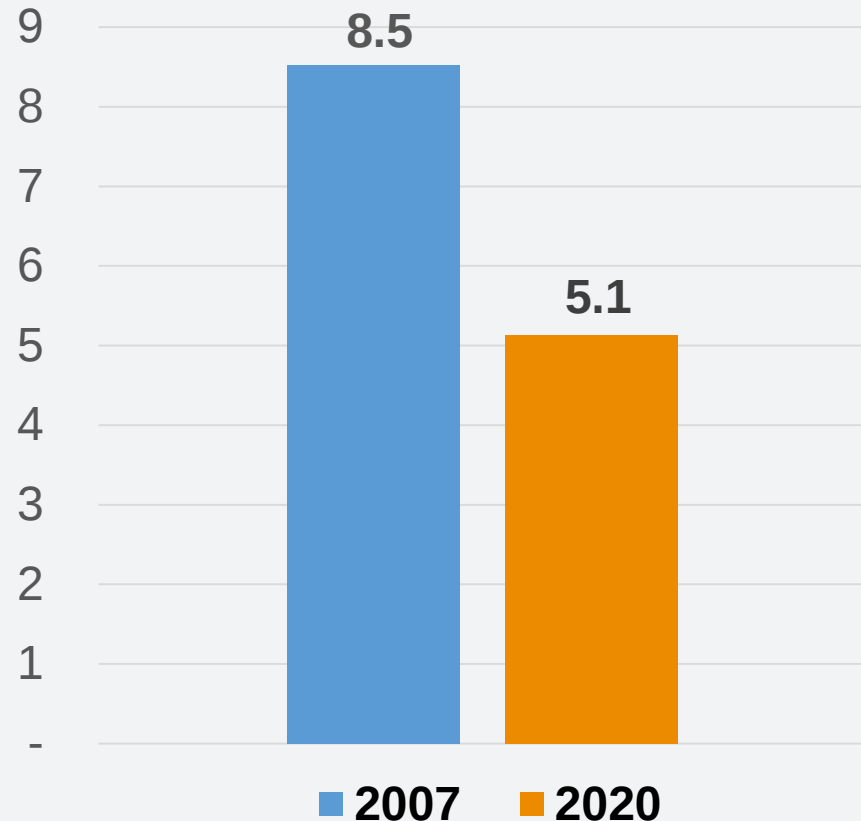
Although it is not accounted for in the Net Change above, 1.00 FTE (Governmental Relations) was reallocated from Other Funds into the General Fund.

Staffing Levels

General Fund Employees



General Fund employees per 1,000 residents



Approximately 30% reduction in General Fund staffing

Note: FY20 data has been adjusted for positions transferred to other funds

Other Funds Staffing

Fund	FTEs Added	FTEs Eliminated	Net Change
Transportation Fund	+0.25	-0.75	-0.50
EU Funds	+18.00	No Change	+18.00
Electric Funds	+3.00	-1.00	+2.00
EU/Electric Funds	+0.50	No Change	+0.50
I.T. Technology Operations ISF	+1.00	No Change	+1.00
Overall Change	+22.75	-1.75	+21.00

Although it is not accounted for in the Net Change above, 1.00 FTE (Governmental Relations) was reallocated from Other Funds into the General Fund.

General Fund

General Fund: Revenue

General Fund Revenue Highlights

Two largest sources of revenue as compared to FY2018-19 budgets:

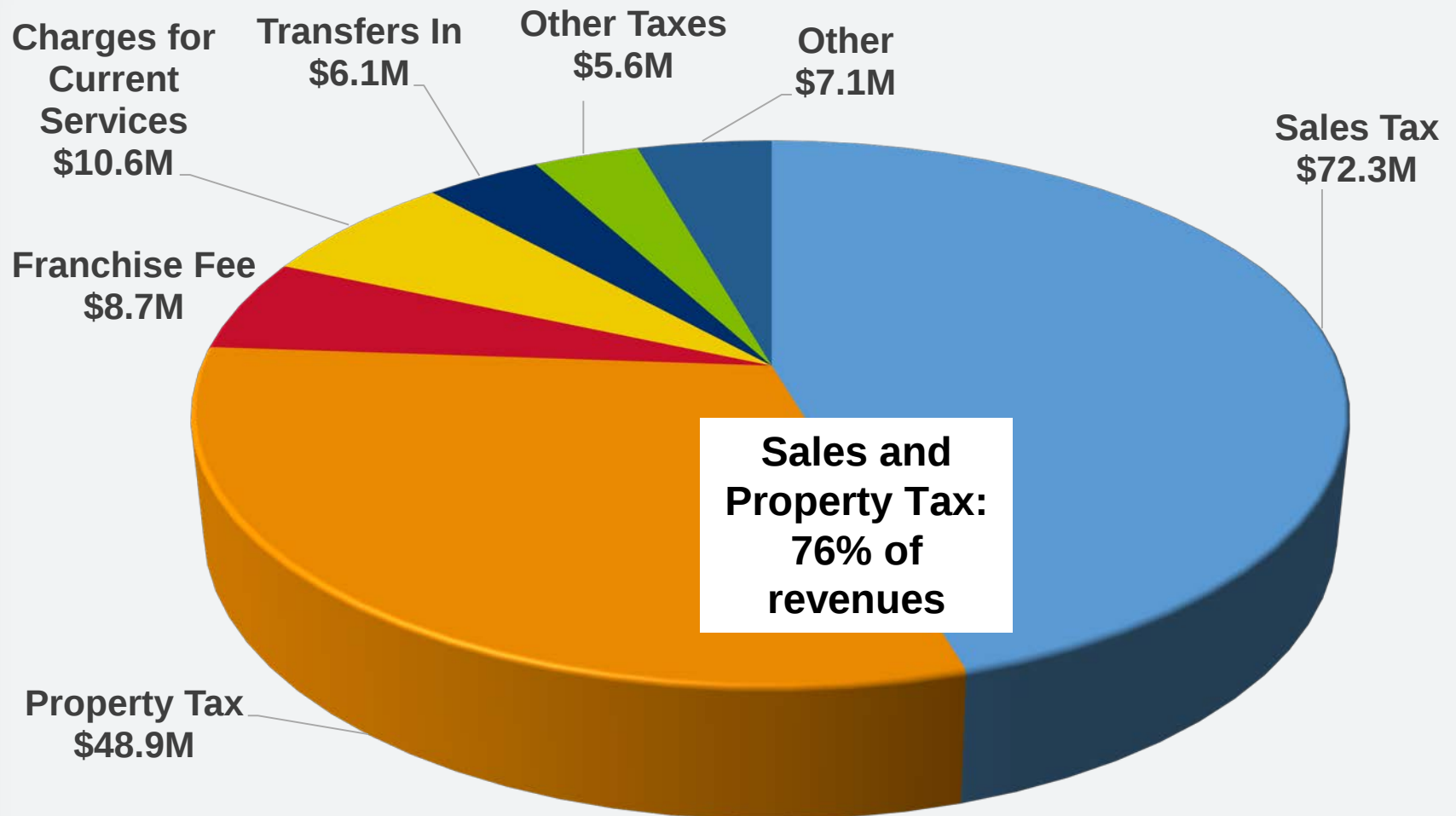
- Sales Tax:
 - Increase of \$16 million for Measure B
 - Decrease of \$600,000 (for Bradley-Burns)
 - Net increase of \$15.4 million
- Property Tax
 - Increase of 4.2% (\$1.6 million) over projected FY2018-19 revenue

FY2019-20 General Fund Revenue

General Fund Revenue Source	% of Total
Sales Tax (includes Measure B)	45.4
Property Tax	30.7
Charges for Current Services	6.7
Franchise Fees	5.5
Other Revenue	4.4
Other Taxes	3.5
Transfers In	3.8
Total	100.0%

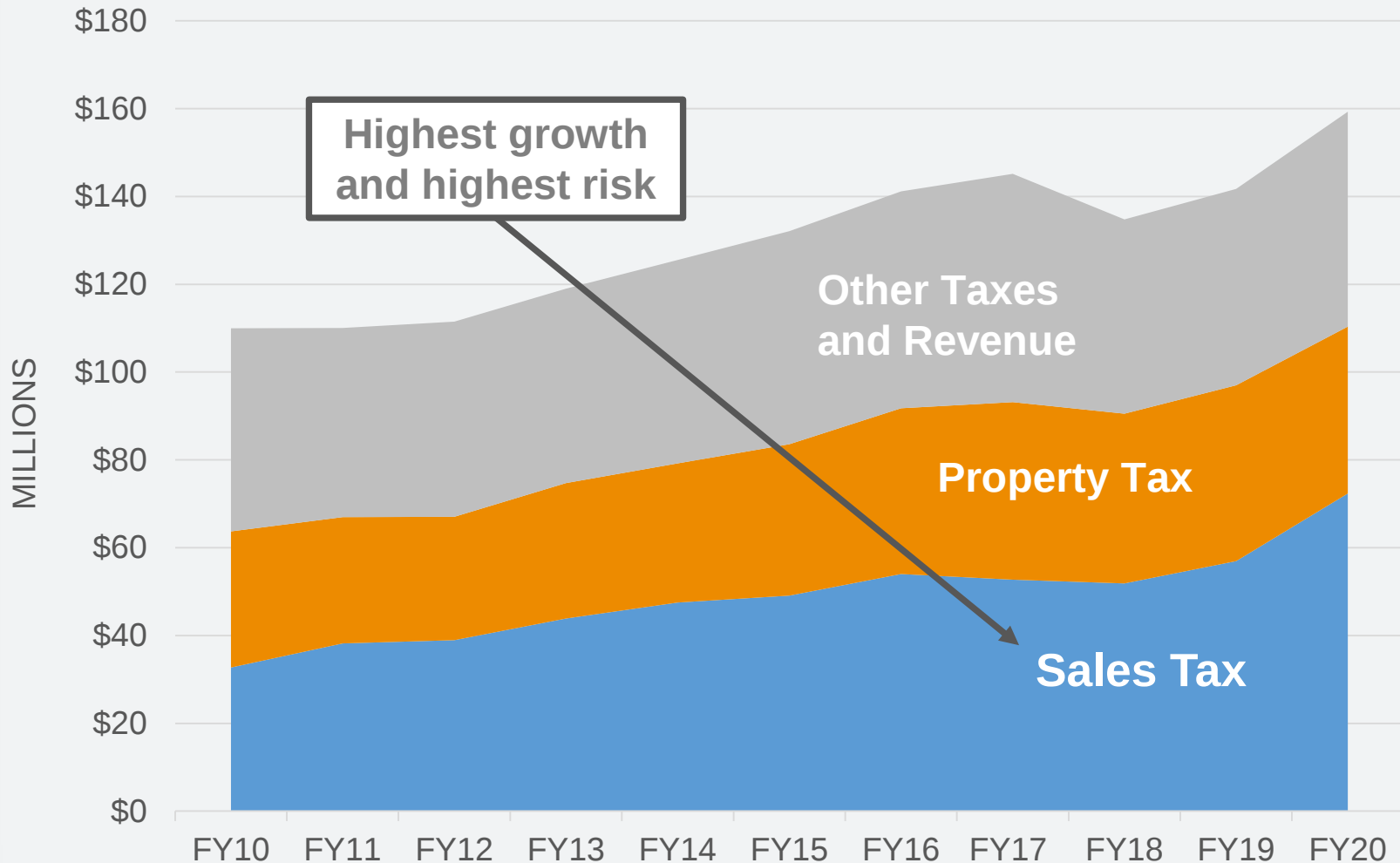
Over 100 Revenue Line Items

FY2019-20 General Fund Revenue

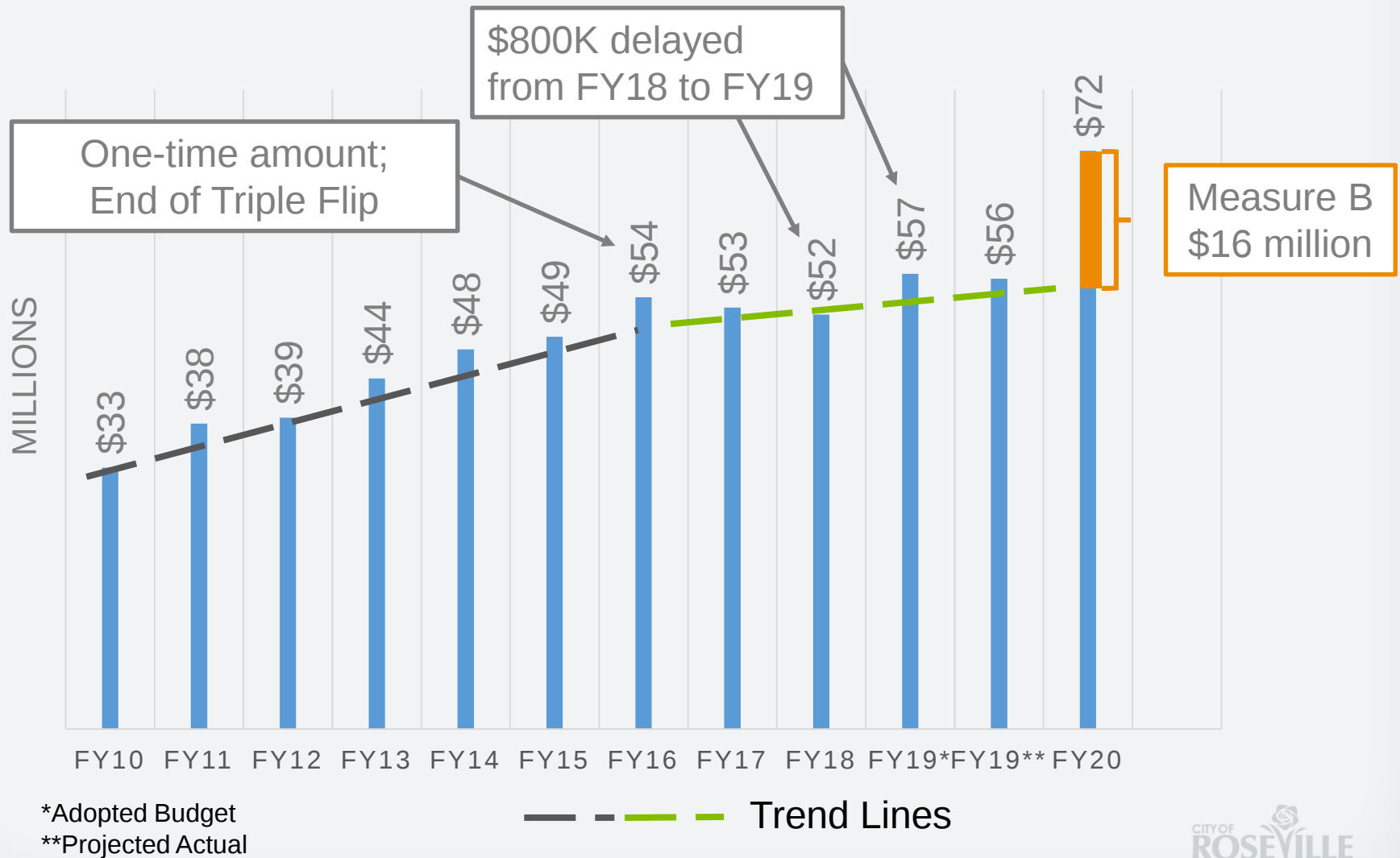


General Fund Revenues:
\$159.3 million

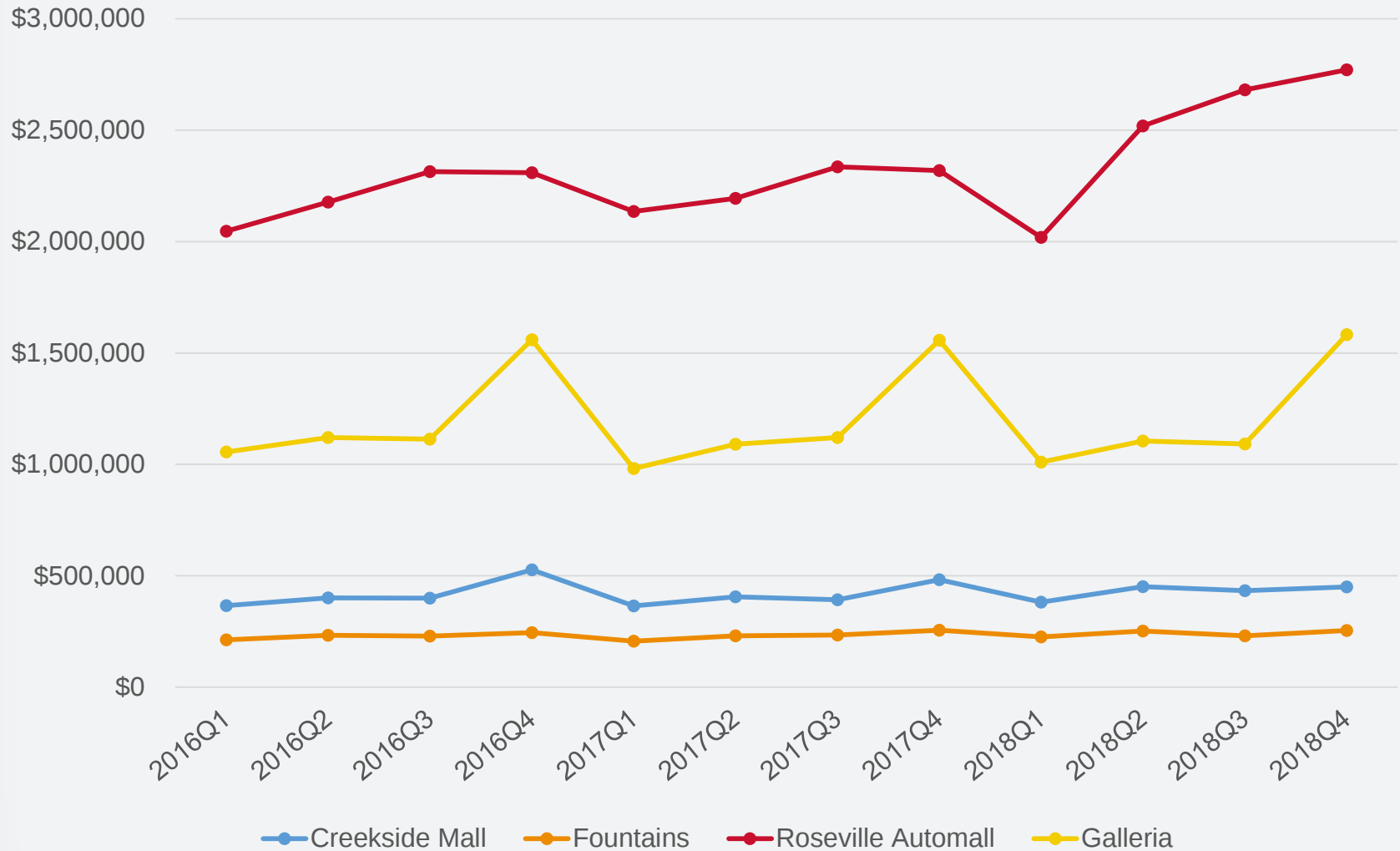
General Fund Revenue



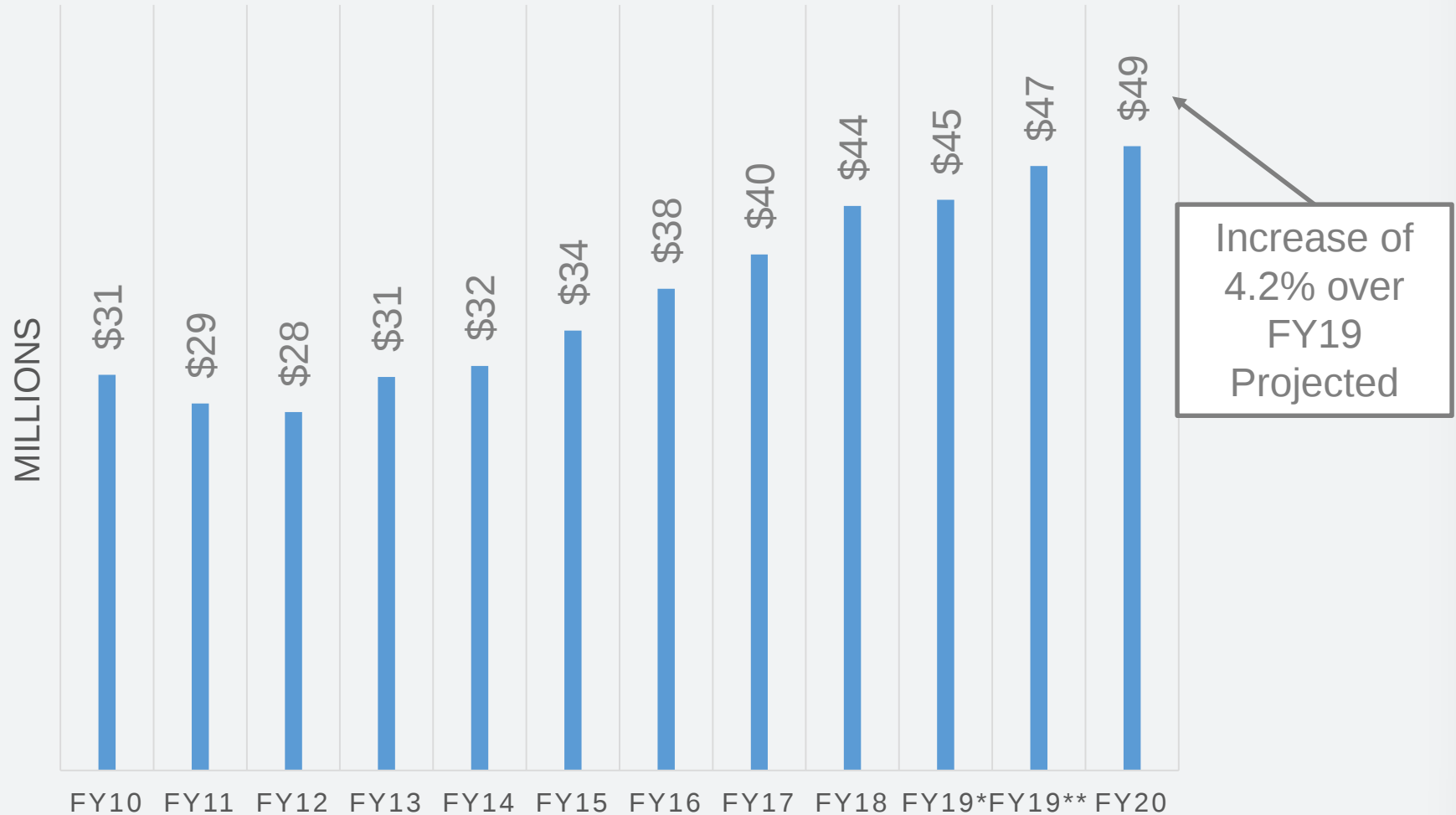
Sales Tax year-to-year comparison



Historical Sales Tax by Geographic Area



Property Tax year-to-year comparison



*Adopted Budget

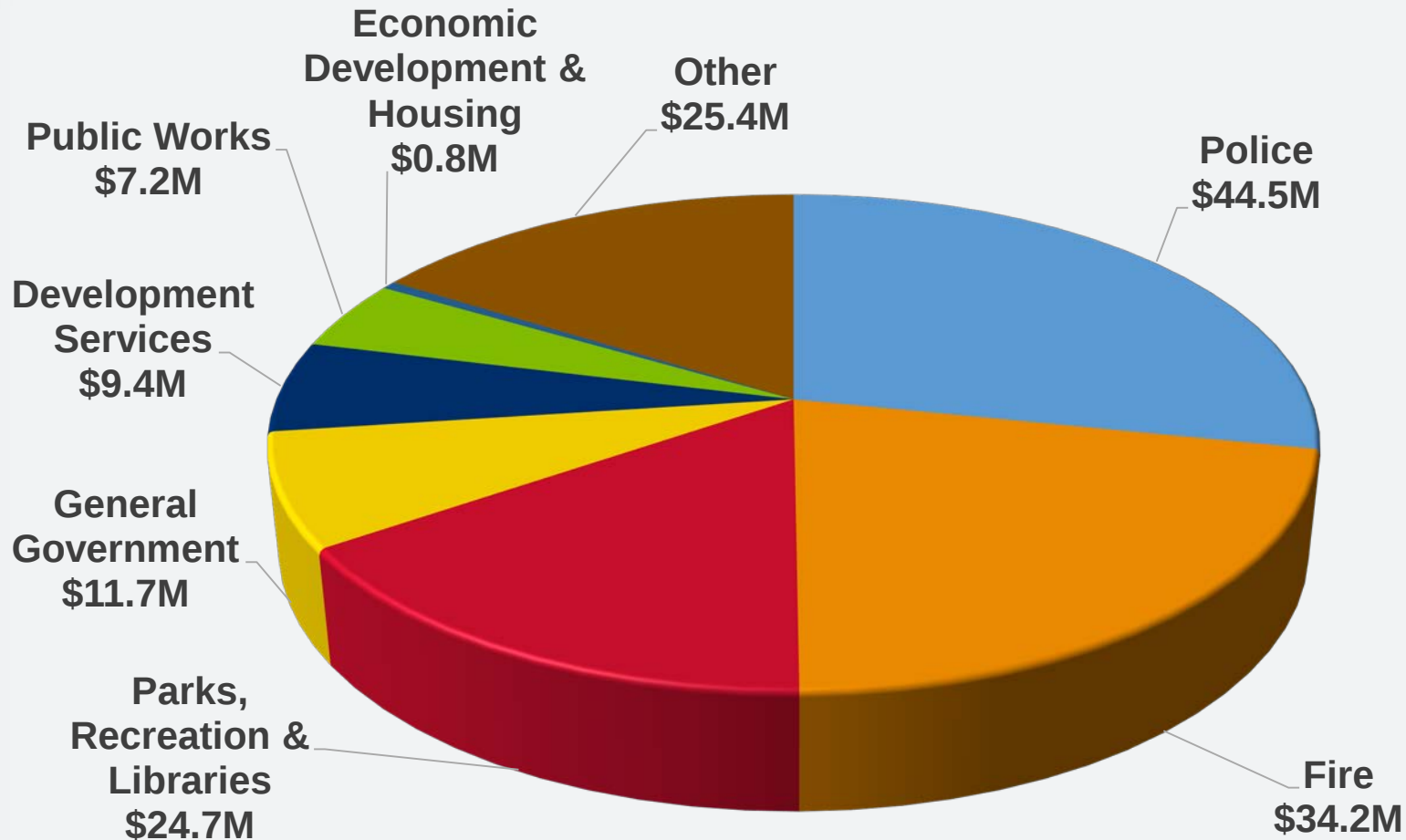
**Projected Actual

General Fund: Expenditures

FY2019-20 General Fund Expenditures

General Fund Expenditure by Service Area	% of Total
Police	28.2
Fire	21.7
Parks, Recreation, & Libraries	15.6
Other	16.1
Development Services	5.9
General Government	7.4
Public Works	4.6
Economic Development & Housing	0.5
Total	100.0%

FY2019-20 General Fund Expenditures



Operating Expenditures:
\$157.9 Million

Identification of City Council General Fund Discretionary Spending

General Fund Restricted Revenues

- Some revenue received by the General Fund is reimbursement for services provided and is not discretionary. Examples:
 - Charges for Current Services (\$13.0 million)
 - Electric Franchise Fees fund Police, Fire & Parks, Recreation & Libraries (\$6.3 million)
 - Licenses and Permits (\$2.8 million)
 - Grants (\$0.29 million)

- Total of \$32.0 million is restricted

Details Begin on Page A-22 in Budget Book

Council Non-Discretionary Spending

- Some expenses paid by the General Fund are contractual or based on current Council policy decisions. Examples:
 - Annexation payments (\$6.7 million)
 - Retiree Benefit Payments (\$5.3 million)
 - Transfer to Stabilization Reserve (\$6.8 million)
- Total of \$23.4 million non-discretionary spending

Citywide Budget (\$ millions)

Major Service Area	Proposed FY2019-20
Total Citywide Budget	\$553.9
Less Enterprise Funds	(312.6)
Less Special Revenue Funds	(20.0)
Less Capital Project Funds	(20.2)
Less Permanent Funds	(0.4)
Less Special District Agency Funds	(29.3)
Less Trust Funds	(10.3)
Less Other	(3.1)
Equals General Fund Operating Budget	\$157.9*

*Not footing out due to rounding to nearest hundred thousand

Council Discretionary Spending (\$ millions)

Resource category	Proposed FY2019-20
Total General Fund operating expenses	\$157.9
Less revenue offsets	(32.0)
Less non-discretionary expenses with offsets	(23.4)
Equals General Fund Discretionary Spending	\$102.3*
Police and Fire net expenditures	\$64.0
All other discretionary net expenditures	\$38.3

*Not footing out due to rounding to nearest hundred thousand

Reserves

General Fund Emergency Reserve

- Current fund balance: \$14.3 million
- Proposed budget: \$15.0 million
- 10% of General Fund operating expenses
- For significant short-term issues such as declared emergencies
- Provides financial security
- Helps City achieve higher bond rating
- Council Policy requires approval of at least four City Council members to appropriate from the reserve

GF Stabilization Reserve

- Current fund balance: \$0
- Build economic stabilization reserve fund:
 - \$4 million estimated in FY2018-19
 - \$6.8 million in FY2019-20 proposed budget
- Target of 15% of General Fund operating expenses (approximately \$22.5 million)
- For addressing significant revenue shortfalls that occur during an economic downturn

GF Stabilization Reserve (Continued)

- Goal: 3 months (25% of annual operating expenses) in reserves (GFOA best practice)
- Provides financial stability
- Helps City achieve higher bond rating
- Council Policy requires approval of at least four City Council members to appropriate from the reserve

Questions on General Fund budget?

General Fund: Five-Year Forecast

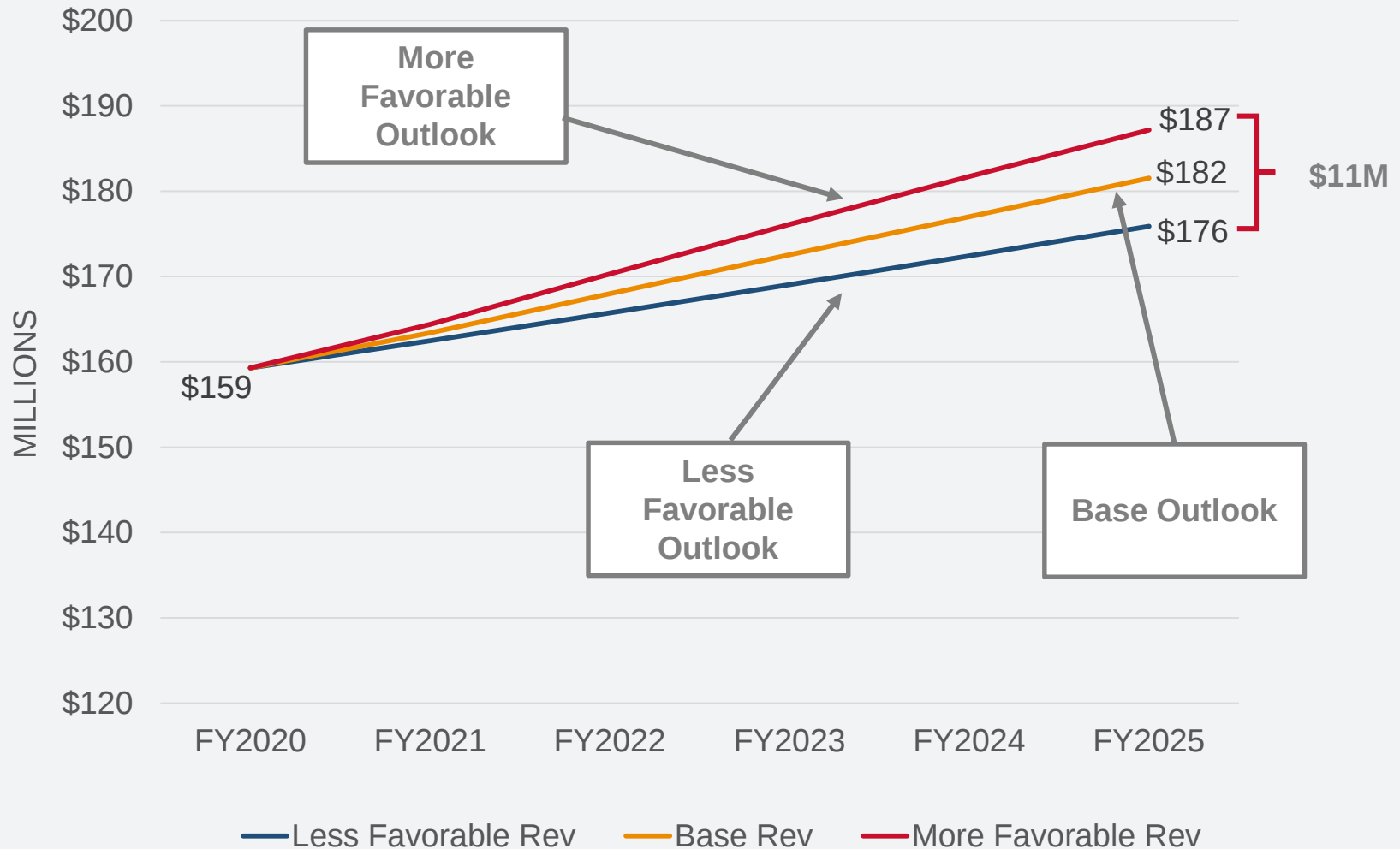
Factors Included in Five-Year Forecast

- Continued shifts in consumer habits
- Healthy property tax
- Labor costs (first two years)
- Unfunded Liabilities
 - PERS & OPEB contributions
 - CIP rehab
- Known State/Federal mandates
- Revenue from Measure B

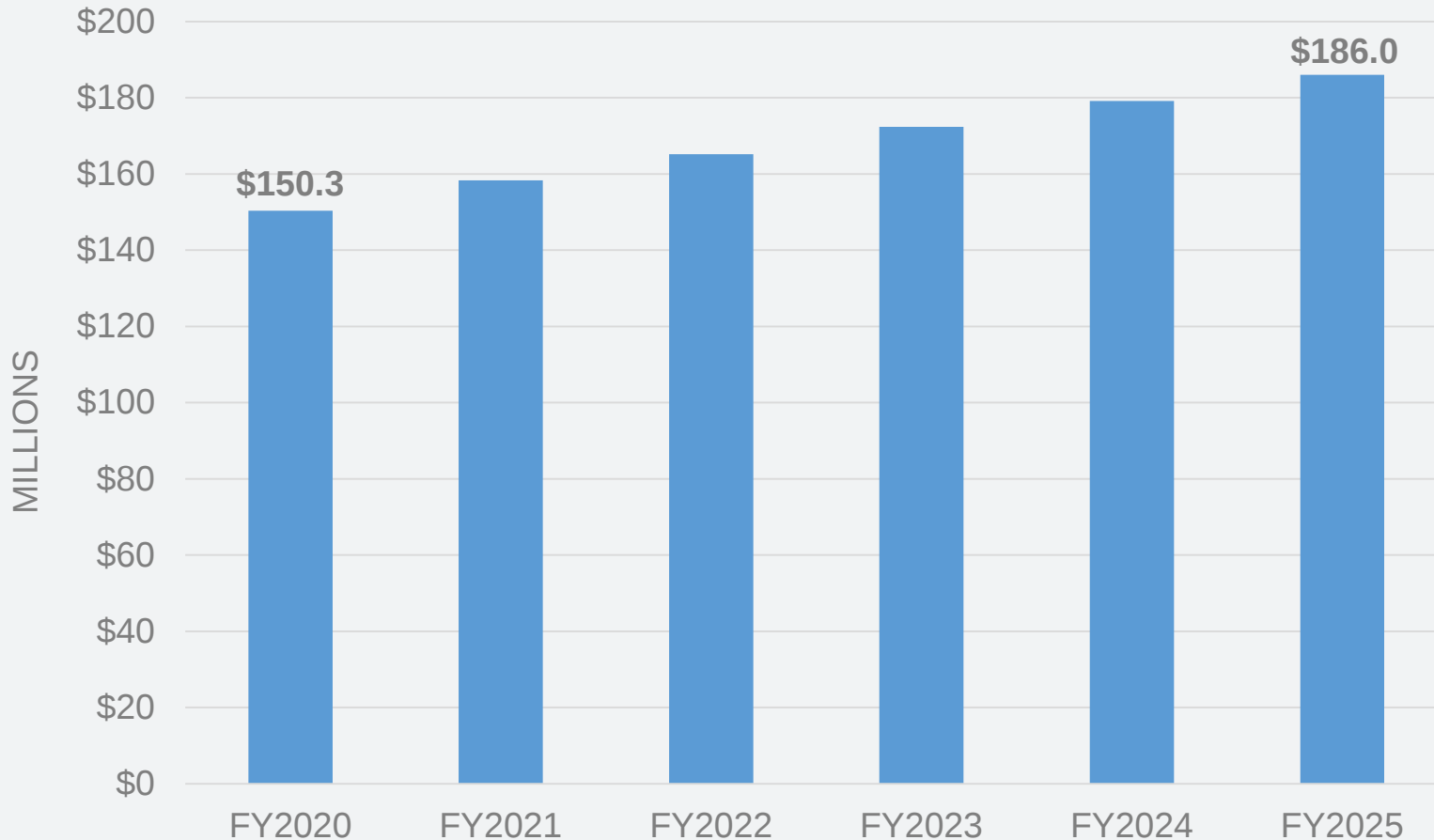
Other Impacts Not Included in Forecast

- Possible revenue from sales tax on services
- Wayfair decision's effect on sales tax revenue
- Redevelopment replacement
- New federal and state regulations
- New revenue sources
- Labor market adjustment in year 3 and beyond
- Potential recession

General Fund Operating Revenue Forecast

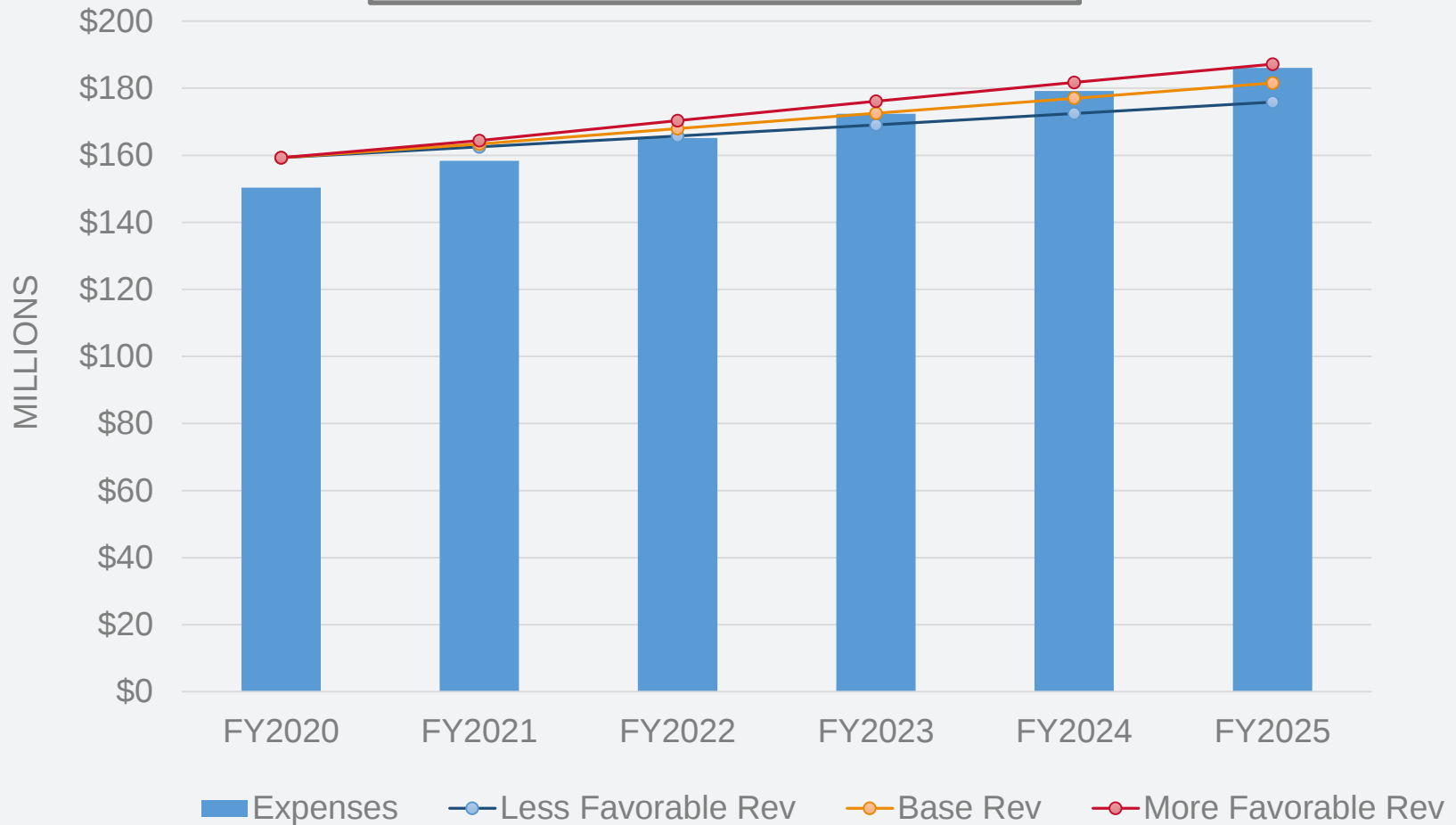


General Fund Operating Expenditures Forecast

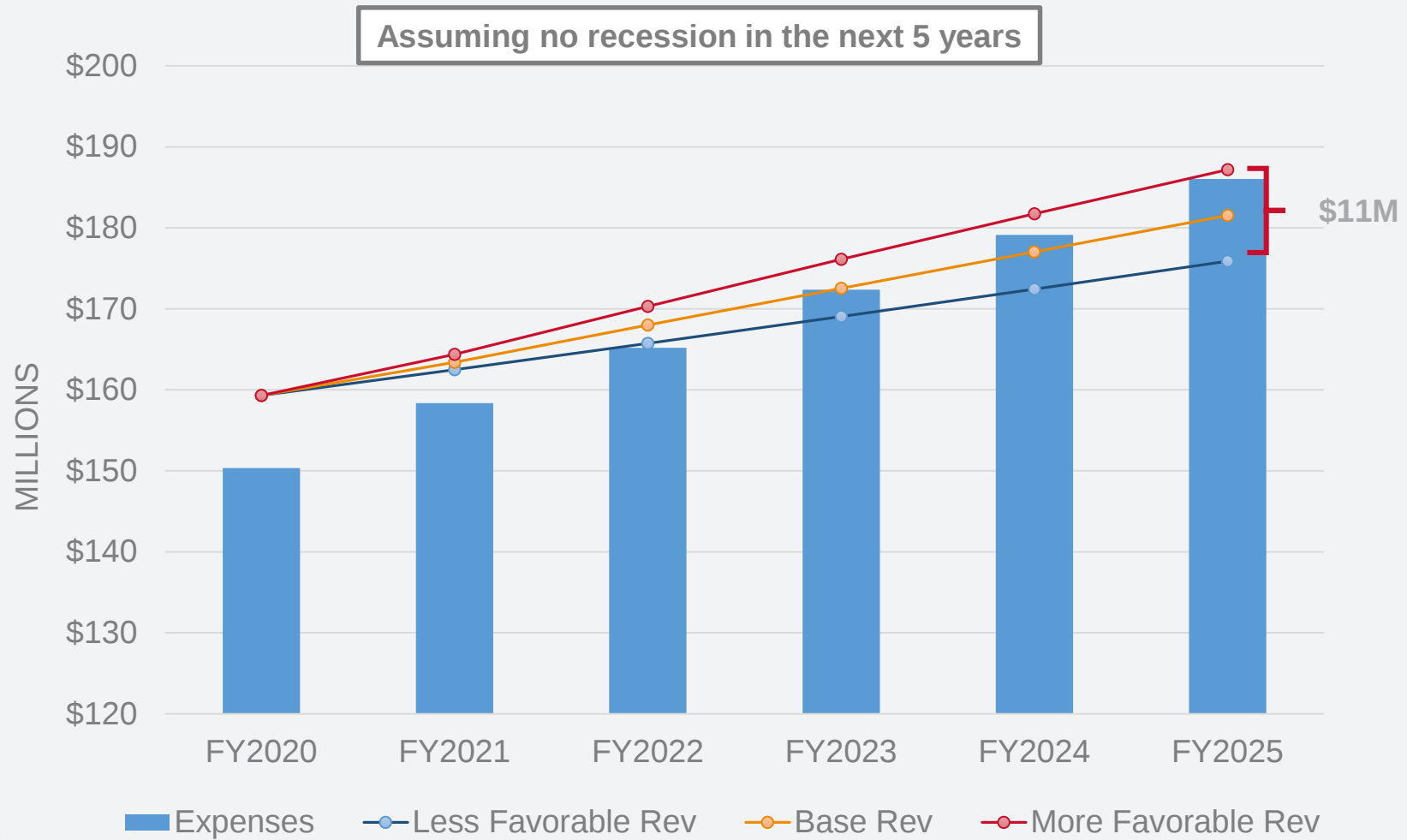


Five-Year Forecast

Assuming no recession in the next 5 years

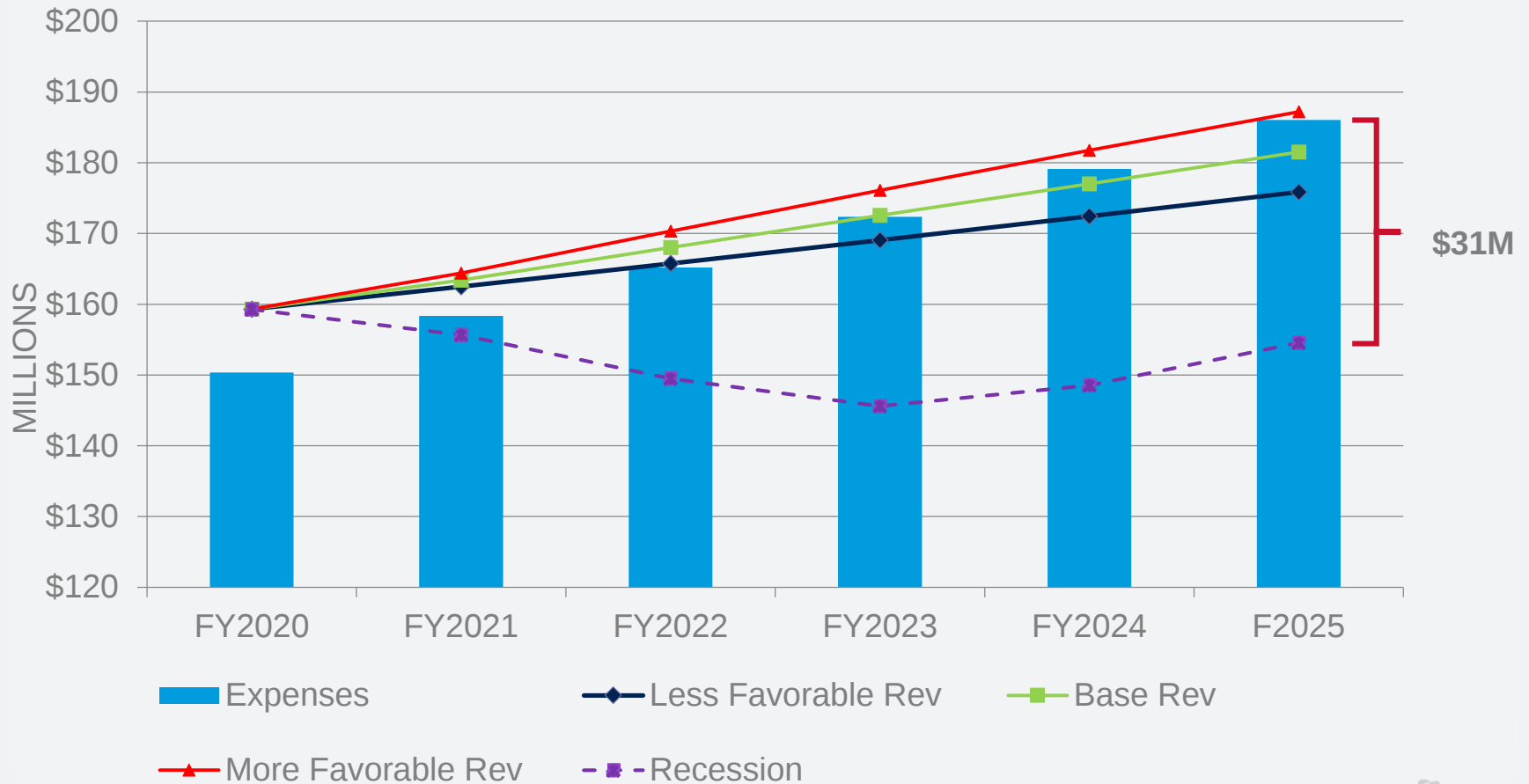


Five-Year Forecast (Close-up)



Example Recession Forecast

POTENTIAL \$105 MILLION STRUCTURAL DEFICIT IN EXAMPLE RECESSION



General Government Departments and Internal Service Funds

General Governments Departments (\$ thousands)

Department	Actuals FY2017-18	Amended Budget FY2018-19	Proposed Budget FY2019-20	Variance from FY2018-19
City Council	\$193	\$245	\$308	\$63
City Manager	799	1,294	1,151	(143)
City Clerk	574	1,034	1,500	466
City Attorney	1,559	1,677	1,786	109
Finance	1,860	2,281	4,846	2,565
Human Resources	912	1,631	1,548	(83)
Public Affairs & Comm.	513	416	582	166
Central Services (Merged with Finance)	887	-	-	-
Total Expenditures	\$7,297	\$8,578	\$11,721	\$3,143

Internal Service Funds (\$ thousands)

Fund	Actuals FY2017-8	Amended Budget FY2018-19	Proposed Budget FY2019-20	Variance from FY2018-19
Automotive Replacement	\$ 3,324	\$ 6,269	\$ 10,160	\$ 3,891
Automotive Services	7,401	8,107	9,113	1,006
Facility Rehabilitation	871	1,398	1,171	(227)
Facility Services	3,985	4,519	4,678	159
General Equipment Replacement	162	491	300	(191)
Information Technology (IT) Operations	9,181	9,441	10,138	697
IT Replacement	799	1,150	1,208	58
General Liability	2,546	2,646	2,643	(3)
Workers' Compensation	3,966	3,565	4,108	543

Questions?



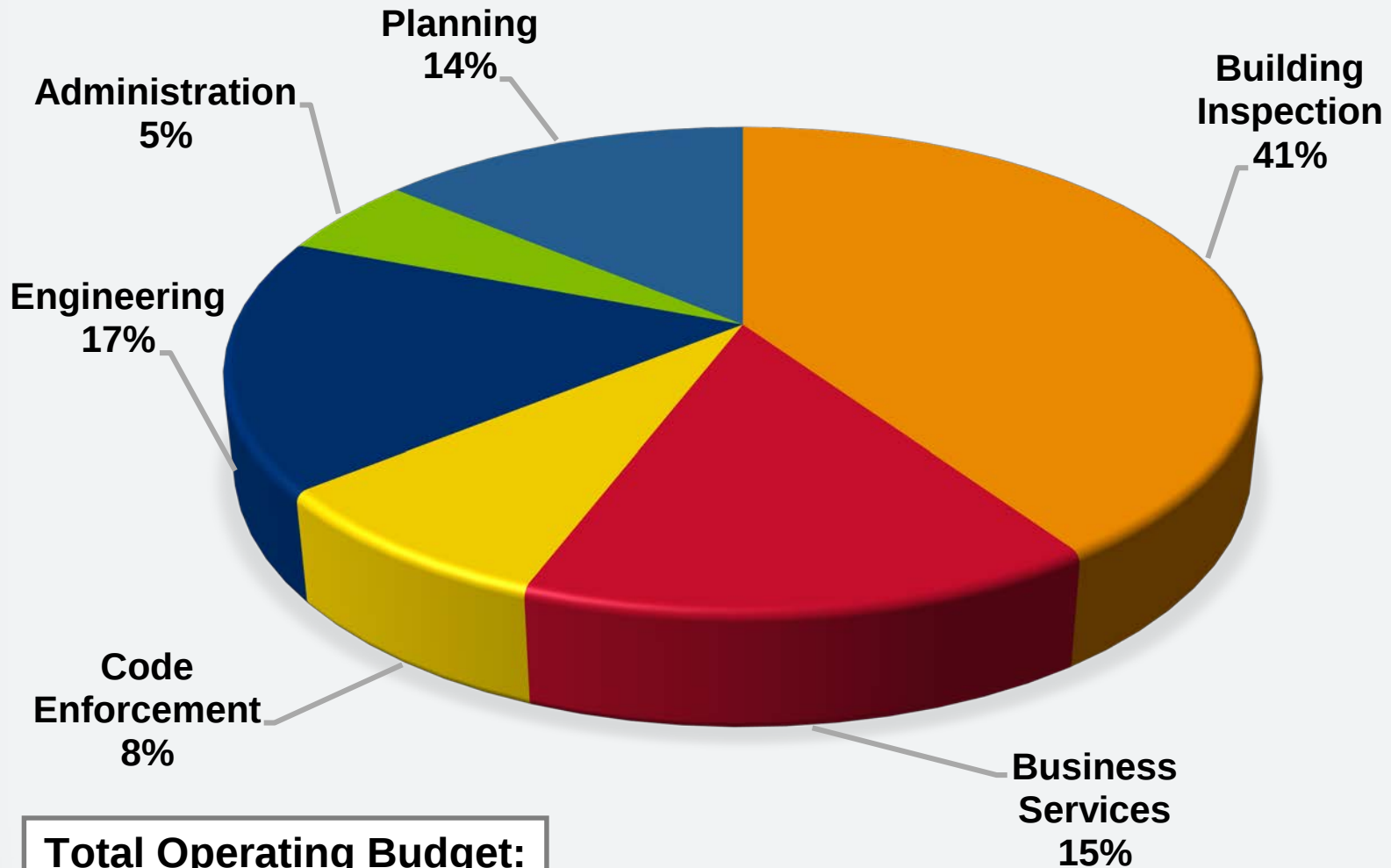
Development Services Department Fiscal Year 2019-20 Proposed Budget June 3, 2019

Mike Isom, Development Services Director

Divisions/Services

- Development Services Administration
- Planning
- Building Inspection
- Land Development Engineering
- Code Enforcement
- Permit Center
- Business & Administrative Services

Operating Budget



**Total Operating Budget:
\$9.4 Million**

Budget Priorities

- Service levels preserved by Measure B:
 - Permit Center staffing
 - Expedited plan check and concurrent review
 - 24 hour timeframe for building inspections
 - Weekend code enforcement
- Materials, services and supplies augmented for:
 - Code Books Update

Efficiencies/Innovation Projects

- Electronic Document Review
- Electronic file archival
- Over-the-counter permit approval
- Streamlined residential permit approvals
- Code enforcement staffing

Future Trends/Needs

- Steady residential & commercial activity in FY20
- Increasing demand for nuisance abatement as City grows
- Process improvements for cost and position reductions where appropriate
- RFP for contract plan check and inspection services to ensure best value to customers
- Maintain technology fee to eliminate General Fund cost to support enterprise permitting system and future replacement cost
- Staff turnover/recruitment challenges

Questions?



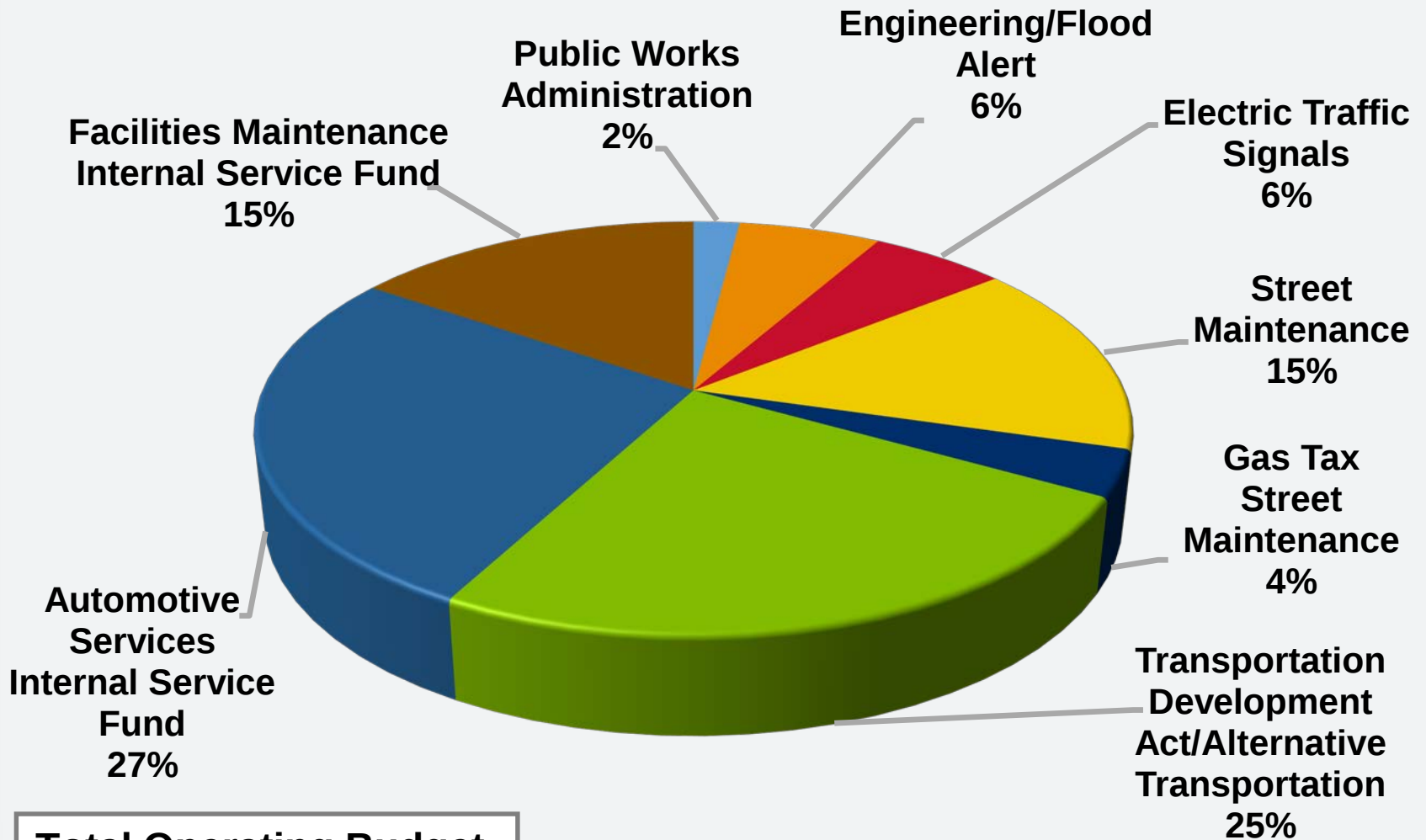
Public Works Department Fiscal Year 2019-20 Proposed Budget June 3, 2019

Jason Shykowski, Acting Public Works Director

Divisions/Services

- Administration
- Fleet Services
- Engineering, Traffic & Floodplains
- Street Maintenance
- Alternative Transportation
- Facility Services

Operating Budget



**Total Operating Budget:
\$33.8 Million**

Budget Priorities

Service levels preserved by Measure B:

- Placer County Flood Control District membership
- FEMA Community Rating System
- Review of traffic control plans
- Street maintenance

Efficiencies/Innovation Projects

- Roller Compacted Concrete
- Battery electric buses
- Flood alert maintenance and monitoring
- On-call consultant contracts
- Trench repair for Environmental Utilities

Future Trends/Needs

- Public expectations for timely and relevant communications
- Recruiting and retaining qualified staff
- Staff development due to retirements and promotions
- Aging bus fleet
- Zero emission vehicle requirements
- Funding for facility and infrastructure repair and maintenance
- Changes to State and Federal funding for infrastructure
- SB 1 boosted street maintenance funding but more is needed to fully fund the maintenance program

Questions?



Parks, Recreation & Libraries Department Fiscal Year 2019-20 Proposed Budget June 3, 2019

Dion Louthan, Assistant City Manager

Divisions/Services

Divisions

- Parks
- Recreation
- Libraries

Overview

- 80 developed parks and facilities
- 4,400 acres of open space
- 2 championship golf courses
- 18 Adventure Club programs
- 3 libraries
- Maidu Museum & Historic Site

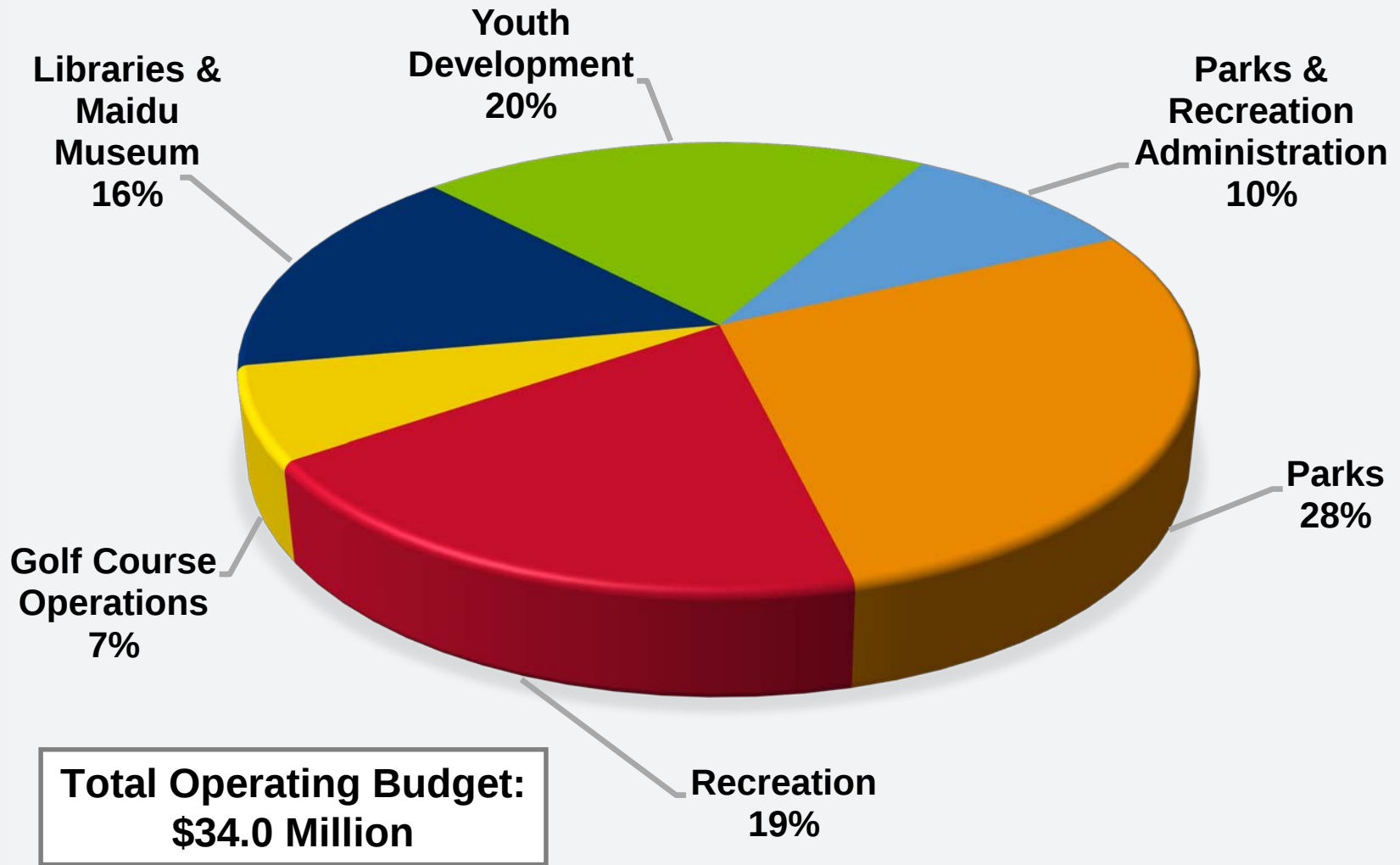


Reorganization

- Focus of organizational transformation
- Reduction of three General Fund positions
- Streamline managerial & supervisory roles
- Merged/blended divisions



Operating Budget



Budget Priorities

Service levels preserved by Measure B:

- Avoided lowering park maintenance levels
- Avoided additional cuts to library hours
- Special events not eliminated
- Adult and senior programs saved
- Johnson Pool remains open



Budget Priorities

Services restored:

- Vegetation/fire fuel management
- Park service level stabilization
- Library hours & materials increased
- Unsheltered camp cleanups
- Grid pruning
- Special events support



Budget Priorities

Materials, services and supplies increased for:

- Park and landscape maintenance costs
- Routing and non-routine tree pruning
- Open space contract
- Park restroom security services
- Library materials
- Unsheltered camp cleanup



Efficiencies/Innovation Projects

- Department reorganization
- Adventure Club staffing
- Parks & landscape maintenance contract
- Outsourcing library phone calls
- Unsheltered camp cleanups
- On-call contracts



Future Trends/Needs

- Unfunded state/federal mandates
- Park development and maintenance
- Deferred maintenance & CIP rehab projects
- Staffing needs
- Strategies for escalating contract costs
- Growing department demands





Questions?



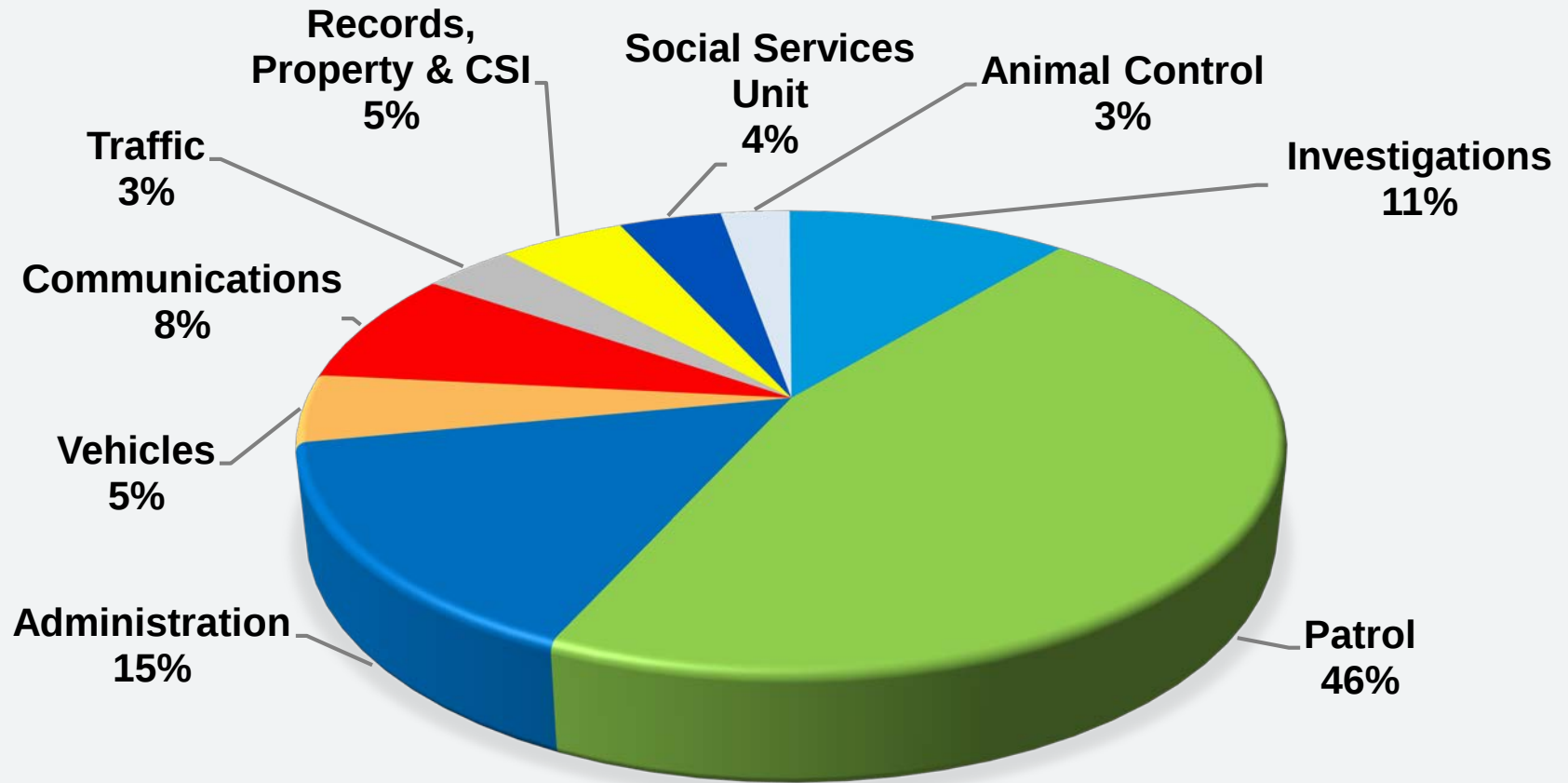
Police Department Fiscal Year 2019-20 Proposed Budget June 3, 2019

James Maccoun, Police Chief

Divisions/Services

- Administration
- Records/Property/Crime Scene Investigations (CSI)
- Communications
- Social Services
- Patrol
- Investigations
- Animal Control
- Traffic

Operating Budget



**Total Operating Budget:
\$44.5 Million**

Budget Priorities

- Service levels preserved by Measure B:
 - Community Service Officers (CSOs)
 - Crime Suppression Team
 - Other critical positions
- Services added/restored:
 - 4 police officers to start Beat 7
 - 1 police officer on traffic patrol

Budget Priorities

- Materials, services and supplies augmented for:
 - Mental health threat assessment training
 - Management training
 - Exercise equipment replacement
 - Additional K9 costs

Efficiencies/Innovation Projects

- Partnership with Rocklin PD for SWAT and EOD teams
- Brazos electronic citation system
- Partnership with Sierra College for training
- Active participation in
- State Office of Emergency Services grant opportunities
 - EOD robot
 - Anti-vehicle barricades
 - Unmanned drones
 - Tactical medical training
- Mobile Crisis Team with Placer County





Future Trends/ Needs

- Unmanned Aircraft System Team (UAS)
- Increased Forensic exams
- Reduction in Asset Forfeiture Fund balances
- Increase staffing for Beat 7 on West side
- Need for in-car and body worn cameras
- Revenue source increase to fund additional Animal Control Officer, and off-set rising cost of SPCA contract, now over \$900,000 annually
- New legislation's effect on recruitment

Questions?



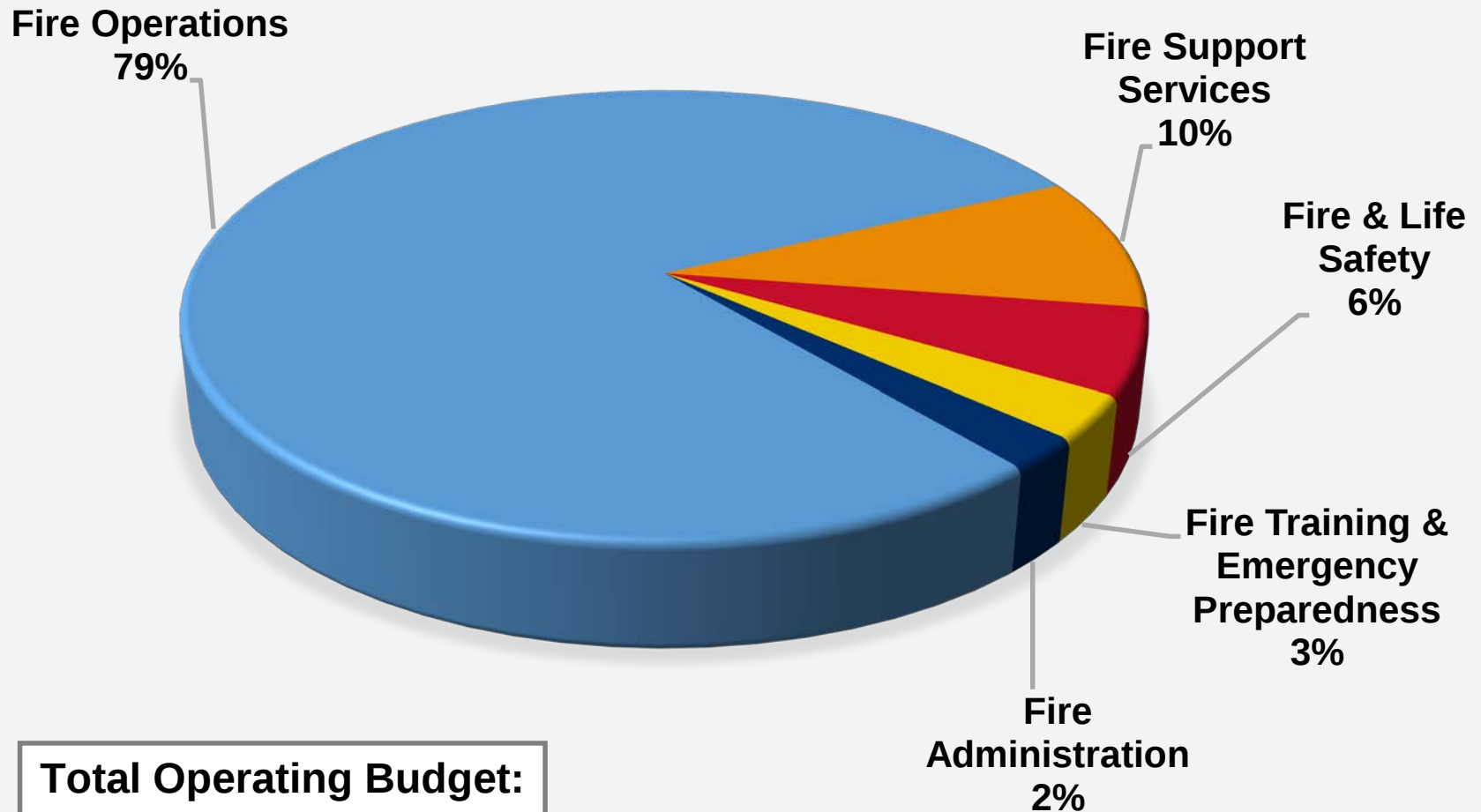
Fire Department Fiscal Year 2019-20 Proposed Budget June 3, 2019

Rick Bartee, Fire Chief

Divisions/Services

- Fire Administration
- Fire & Life Safety
 - Fire Inspections and Plan Review
 - Public Education and Community Engagement
 - Citywide Emergency Preparedness
- Fire Operations
 - Fire and Emergency Medical Services
 - Hazmat and Technical Rescue
- Support Services - Logistics

Operating Budget



**Total Operating Budget:
\$34.2 Million**

Budget Priorities

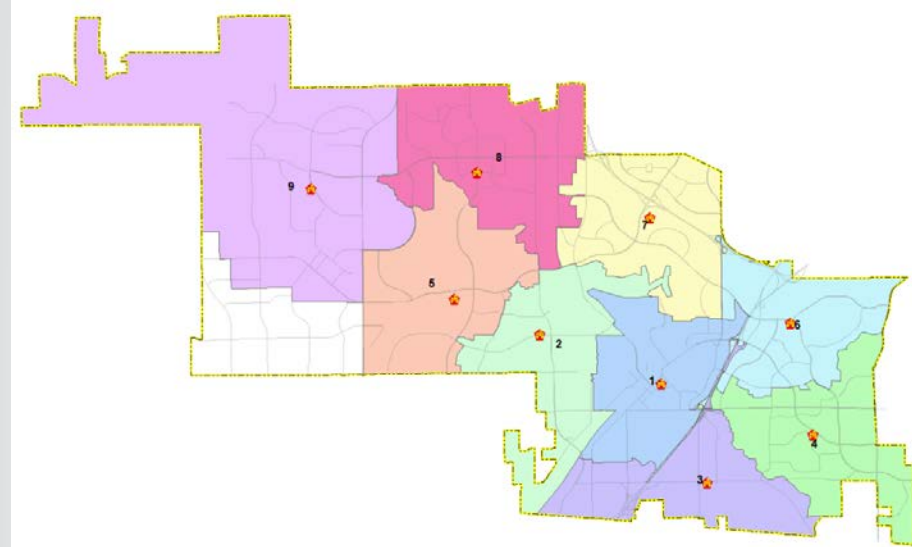
- Service levels preserved by Measure B:
 - Avoided closing a station or taking an engine out of service
 - Avoided reducing specialty services – Hazmat and Rescue
 - Avoided reducing fire investigation services
- Materials, services and supplies augmented for:
 - Fire investigation training
 - Hose purchases
 - Fire station equipment/appliance repair/replacement

Efficiencies/Innovation Projects

- Fire & Life Safety Division
 - Staffing
 - Electronic inspection records
- Hazardous Materials Technician classes at the Fire Training Center
- Active participation in State Office of Emergency Services grant opportunities

Future Trends/Needs

- Fire Station 8 (Capital Improvement Project/Fire Facilities Fund)
- Emergency Response Apparatus replacement (rent and replacement funding, maintaining operational interoperability, clean cab and reliability)
- Self Contained Breathing Apparatus (SCBA), regional grant and associated costs



Future Trends/Needs

- Accreditation – Commission Hearing
- Fire/Rescue Emergency Medical Services (EMS) Public/Private partnership cost reimbursement with American Medical Response (AMR) opportunities for medical responses
- First Responder Fee \$ TBD (Council direction to look at this fee)
- Council direction to look at lift assist fees for assisted living/residential care facilities



Questions?



Roseville Electric Utility Department Fiscal Year 2019-20 Proposed Budget June 3, 2019

Michelle Bertolino, Electric Utility Director

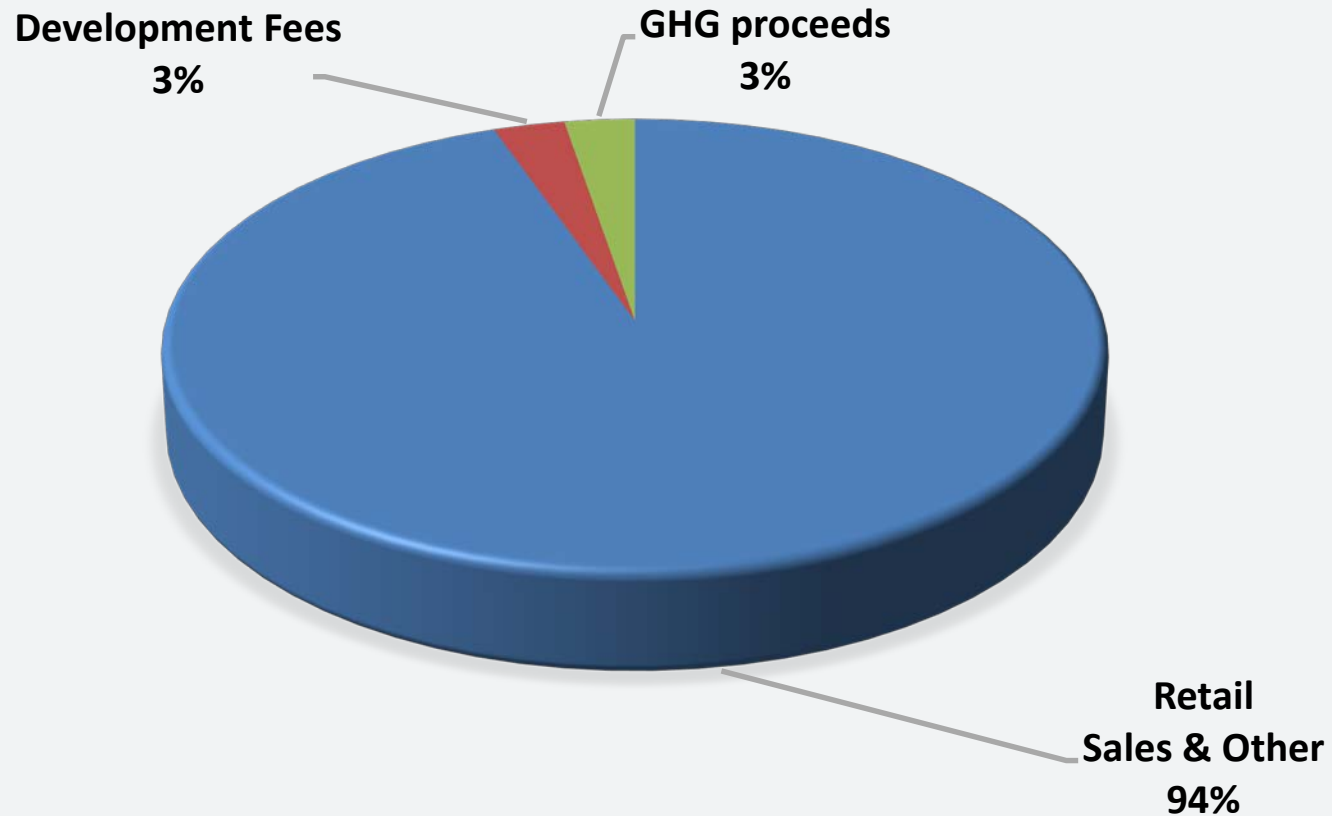
Divisions

- Operations
 - Engineering and New Services
 - Distribution
- Resources & Generation
 - Energy Purchases
 - Power Plants
- Business Services
 - Financial Services
 - Advanced Meters
 - Risk & Compliance
 - Customer Solutions

Budget Overview

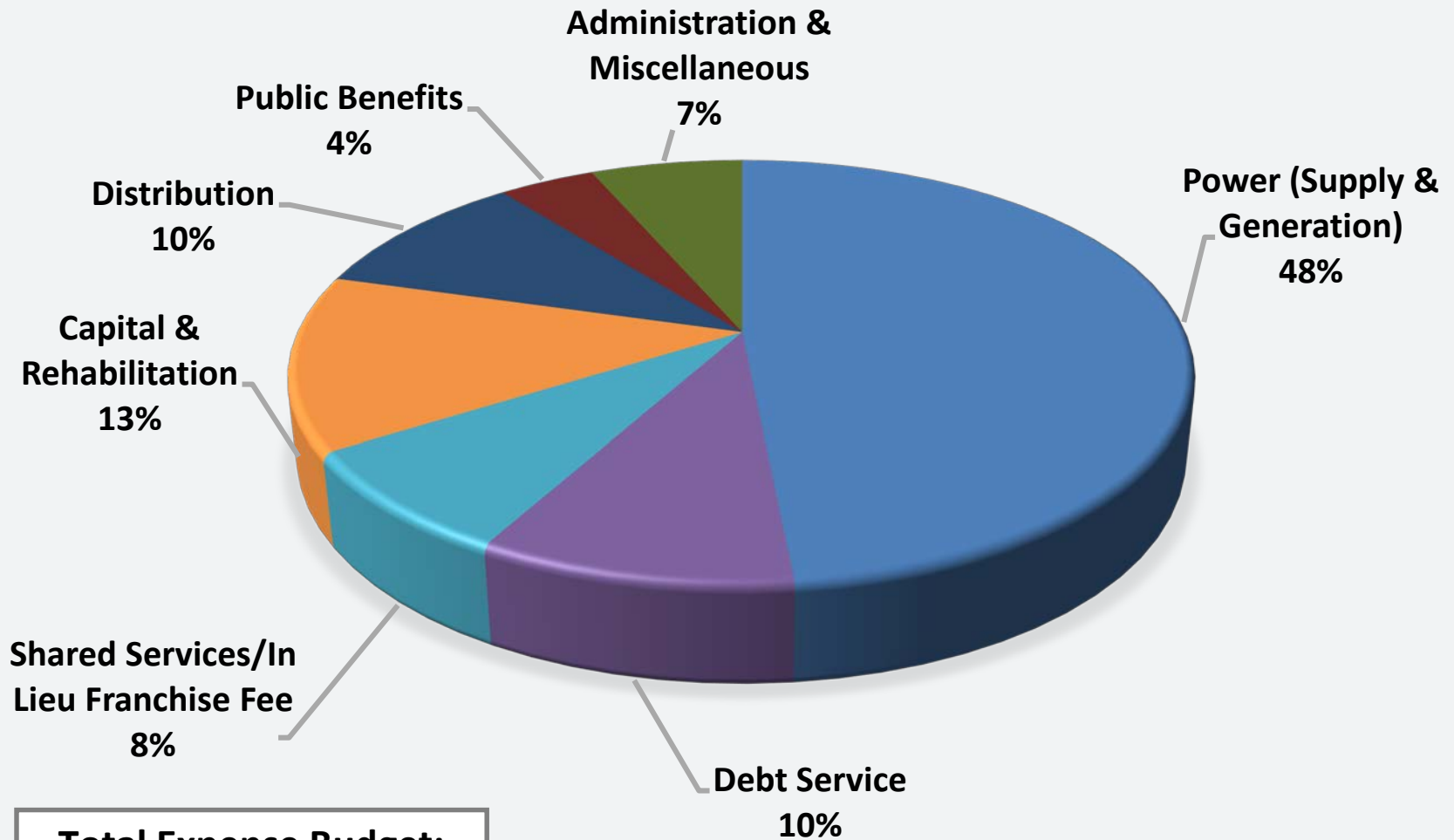
- Strong projected operating results
 - Revenues exceeds expenses
 - Energy sales flat
 - Power supply expenses flat
 - Strong cash balance
 - Compliance with financial policies
- Continued investment in infrastructure and technology
- 6th year without a rate increase
- High customer satisfaction rating

Revenue Budget



**Total Revenue Budget:
\$171.6 Million**

Expense Budget



**Total Expense Budget:
\$164.1 Million**

Budget Priorities

- Safely provide highly reliable and affordable electricity services, while ensuring:
 - Excellent customer service
 - Highly motivated, talented and skilled employees
 - Strong financial results

Efficiencies/Initiatives

- Customer Experience
 - Meter Upgrades
 - Improved Outage Management
 - New Streetlights
 - New Energy Services
- Economic Development
- Efficiencies
 - Strategic Innovations
 - Shared Services

Future Trends/Needs

- Recruitment and retention
- Legislative and regulatory uncertainty
- Transportation electrification
- Time of day rates
- Vernon substation expansion
 - Replace 30 year old equipment
 - Expand capacity to meet downtown growth
- 100% carbon free electricity by 2045

Questions?



Environmental Utilities Department Fiscal Year 2019-20 Proposed Budget June 3, 2019

Rich Plecker, Director

Divisions/Services

- Administration
- EU Tech Services
- Water
- Wastewater
 - Recycled Water
- Solid Waste
 - Stormwater

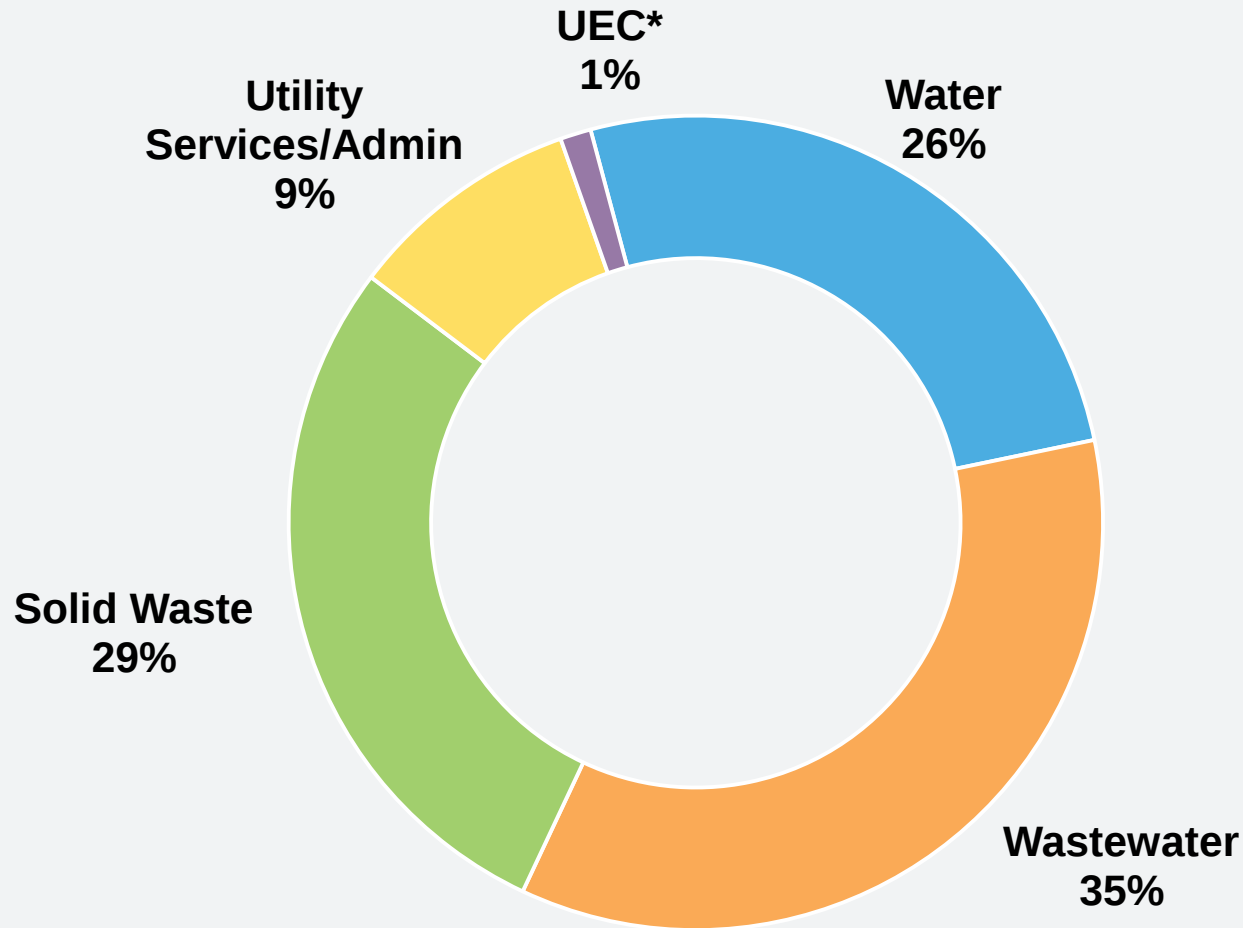
Council Priority: *Sound & Stable Utilities*

1. Growing, progressive, and customer-focused
 - 10-year financial planning and forecasting
 - Highest value; not necessarily lowest cost
 - Customer satisfaction: 98%
2. Funded by user fees; not taxes
 - Rate adjustments smaller/more frequent
 - Significant reimbursements to General Fund
3. Focused on continued service, reliability, and rehabilitation

Operating Budget

- Total: \$83.9 million
- Budgets are consistent with the assumptions in the rates models
- Rate increases in FY2019-20 and FY2020-21
- Organizational realignment:
 - Strategic thinking
 - Efficiency
 - Succession planning

Operating Budget: \$83.9 Million



* Half of the UEC budget is funded by Roseville Electric

Operating Revenue

(\$ millions)

Utility	Actual FY2018	Amended Budget FY2019	Proposed Budget FY2020
Water	\$32.0	\$33.5	\$32.6
Wastewater	\$35.3	\$38.7	\$40.4
Solid Waste	\$25.1	\$23.8	\$26.2

Operating Expenses

(\$ millions)

Utility	Actual FY2018	Amended Budget FY2019	Proposed Budget FY2020
Water	\$22.4	\$29.0	\$30.3
Wastewater	\$33.7	\$39.8	\$42.6
Solid Waste	\$22.5	\$26.0	\$27.6

Staffing Changes

Utility	Positions
Water (W)	8*
Wastewater (WW)	7*
Solid Waste (SW)	2
W/WW/SW (Utility Services)	1
Total	18

*Funding was included in the **7**
FY19 budget for seven of these
positions that were not filled.

Note: Costs for all positions were included
in the FY18, FY19, and FY20 rates cases

Staffing Changes - Water

Division	Classification	Positions
Water Treatment Plant	Lab Technician II	1
	Water Treatment Plant Operator III	1
Water Administration	Administrative Technician	1
	Customer Service Supervisor	1*
	Government Relations Supervisor	1*
Water Distribution	Sr. Water Distribution Worker	1
	Water Distribution Supervisor	2
	Total	8

*Funding was included in the FY19 budget for two of these positions that were not filled.

Note: Costs for all positions were included in the FY18, FY19, and FY20 rates cases

2

Staffing Changes - Wastewater

Division	Classification	Positions
EU Maintenance	Electrical Technician II	1*
	Maintenance Superintendent	1*
Pleasant Grove WWTP	Office Assistant II	1
	WW Treatment Plan Operator II	4* ₍₃₎
	Total	7

* Positions with dollars included in FY19 Budget but not filled **5**

Note: Costs for all positions were included in the FY18, FY19, and FY20 rates cases

Staffing Changes – Solid Waste

Division	Classification	Positions
Street Sweeping	Street Sweeper Operator	1
Solid Waste Commercial	Refuse Truck Driver	1
	Total	2

Note: Costs for both positions were included in the FY20 rates case

Future Trends/Needs

- Unfunded Mandates
- Resource Portfolio
- Workforce Development

Questions?